

CURRICULUM VITAE

NEELAM TRINADH KUMAR E-mail:neelam.trinadh3333@gmail.com

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**CARRER OBJECTIVE:**

To be successful consultant in a leading company by acquiring skills and utilize challenging opportunities to combine multi disciplinary technical and managerial skills to perform in dynamic corporate environment.

**ACADEMIC QUALIFICATION**

* + **Master of Human Resource Management(MHRM) from** Nagarjuna university, Vijayawada.
	+ **Bachelor of Commerce (B.com)** computers from Nagarjuna University, Vijayawada.
	+ **Intermediate-CEC** from KAKATIYA JUNIOR COLLEGE College- Vijayawada.
	+ **SSC**- Gowtham Public School- Vijayawada.

**STRENGHTS:**

* Self-motivated
* Easily adaptable to change
* Can make friends easily
* Independent
* Hardworking
* Cool minded

**TECHINICAL QUALIFICATIONS:**

* MS OFFICE
* MS EXCEL

**EXPERIENCE**:

* Working As **Area Sales Manager** in **Credright Pvt Ltd** {Business Loans & Personal Loans}For Vijayawada Branch From 12th-Aug-2019 To Till Date.
* Worked In **Mahindra & Mahindra Financial Services Limited** As **SBM**(Smart Branch Manager)**FES**{Dealing With Tractor Loans-New,RefinanceAsWell As Collections{NPA,OD,CD,NON-STARTER} For Guntur Branch From Aug2018 To 10Aug2019.
* Worked In **SREE ABHINAY INDUSTRIES** as **Sr.Marketing Manager** From Jan2016 –June2018.
* Worked for **Next Concept PTE LTD. (singapore)** as a **customer service officer** from Feb2013 – July2015.
* Worked for **ICICI Bank** as a **senior Development Officer** commercial vehicle in the Rural and Inclusive Banking Group (RIBG) cadre of ICICI Bank (Rural Vehicle) from sep 2011 to Dec 2012.{Dealing With HCV,SCV,LCV}.
* Worked as a **Deputy Manager Distribution** for IDBI Federal Life Insurance Co.Ltd from sep 2010 to june 2011.
* Worked as a **Team leader** for Max NewYork Life Insurance Co.Ltd (Bancassurance) from nov 09 to july 2010.
* Worked as **Agency Manager** for **Birla Sunlife Insurance C**o.**Ltd** from April 2008 to Nov.2009.
* Worked as **Sr.Executive** for **Sai Ram Medical Agencies** at Vijayawada branch from may 2006 to march 2008.

**Rolls and Responsibilities**

• Sourcing of Insurance from District Co-Operative Central Banks (DCCB)

• Motivating them to sell Insurance products

• Monitoring a Team of 25 Members

• Sourcing Insurance through 25 Branches all over Krishna Dt.

 **In the Rolls Of** **ICICI Bank Ltd**

• Handling DMA’S (Direct Market Agencies) in my Location.

• Maintain relation with Dealers and sourcing files convert into business.

• Maintain relation with customers and resolve service issues on time.

**STRENGTHS:**

**•** Excellentanalytical and problem solving skills and strong understanding of business management system.

• Motivation to take independent responsibility as well as ability to contribute and be a productive team leader.

• Good communication ,interpersonal,presentation and leadership skills,adaptability to any business environment.

**ACHIEVEMENTS:**

**• A**warded as best performer for four quarters continuously for the financial year 2008-2009.

•Achieved more than the target level in the financial year 2011-2012.

**HOBBIES:**

* Listening to music, surfing & cooking.
* Travelling
* Making friends
* chatting .

**PERSONAL PROFILE**

NAME : N.TRINADH KUMAR

FATHER NAME:N.SAI RANGA RAO

DATE OF BIRTH : 12-08-1982

NATIONALITY : INDIAN

RELIGION : HINDU

SEX : MALE

MARITAL STATUS : MARRIED

LANGUAGES KNOWN : ENGLISH, HINDI, TELUGU,TAMIL

PERMANENT ADRESS : SF-4 SAI TOWERS

 HIGH SCHOOL ROAD .

 RAMAVARAPPADU

 VIJAYAWADA-08.

**References**

Upon request provided.

With the above details I can assure you that I shall produce to the best of my abilities.

Looking forward for an opportunity in your esteemed organization.

**DECLARATION:**

I am also confident of my ability to work in a team .

I here by declare that the information furnished above is true to the best of my knowledge.

 THANKING YOU

DATE :

PLACE

 (N.TRINADH KUMAR)