





M SITESH KUMAR

Sales Associate

 msiteshkumar7@gmail.com

 8882829826

 A-401, Amrapali Empire,
Crossing Republic, Ghaziabad,
201301
India

TECHNICAL SKILLS

Ms-Word

MS-Office

MS-Excel

Tableau



EXPERIENCE

Dunzo

Sales Associate

09/10/2019 - Till date

Within the first year as Sales Associate, increased sales to 25% of company's quota.

Continuously improved customer service, brand awareness and company's reputation by providing Service.

Listened to customer complaints and took measures to eliminate issues or make adjustments to operations, resulting in increased customer satisfaction.

Collaborated with upper management to implement improvements and resolve issues which resulted in exceeding company's goals.

SIT Expertz Solutions Pvt. Ltd.

Self-Employed

01/04/2019 - 01/08/2019

Specialties: Entrepreneurship, Leadership, Strategy, Business Development, Vision, Mentorship, Investment, Philanthropy, International Business, Enterprise Software, Information Systems, Connecting People to Opportunity.

360 Degree Cloud Technologies Pvt. Ltd.

Business Development Executive

23/10/2016 - 01/04/2017

Worked for 0.6 years as a business development executive dealing with International clients over US, UK and Australia.

- Responsible for getting new business and scheduling technical calls.
- Accountable for converting fresh leads into potential customers via calls and emails.
- To achieve the target assigned.
- Maintaining the healthy relations with the clients for future business aspects.
- Guiding the customers about the product.
- Clearing pending invoices



EDUCATION

SVCET

Bachelor of Technology

2016

Narayan College

Intermediate

2011



PERSONAL PROFILE

Date of Birth : 16/09/1992

Marital Status : Single

Nationality : Indian

Known Languages : English, Hindi, Telugu