**ASHOK BABURAO PANCHAL**

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**Achieving new heights of success by leaving a mark of excellence in challenging assignments which involve strategic decisions, building effective teams, innovation & renovations in project, product & processes, quality up-gradation; targeting senior level assignments in Production/Maintenance/Machine Installation with a leading organization of high repute**

*Industry Preference: Plastic/FMCG*

**PROFILE SUMMARY**

* Persuasive & influential professional offering nearly 23 years of experience in **preventive, corrective and breakdown maintenance schedules** of several utilities to ensure **zero/minimum breakdown to increase uptime & reliability**; presently associated with Simcheng Plastic International Co. Ltd., China as Service Head (India and International)
* Significant experience in **JH, 5S, Kaizen, Energy Conservation, Cast Polypropylene, Film Extrusion Coating, Lamination Films Bopp & Flexible Films Manufacturing Process Setup Machine Installation and Commissioning**
* Showcased excellence in maintaining business relationship with clients and customers to achieve quality product and service norms by resolving their service related critical issues
* Resourceful in service operations along with implementation of various techniques for improving the process operations along with cost effectiveness
* Insightful maintenance professional with track record of success in in maintenance of Boilers, Air Compressors (Screw Type), DG Sets of Make Volvo, RO, High Tension & Low Tension Distribution System with correction of Power sector, Air Conditioner (Split Type, Window Type & Lifts) and ETP, STP, WATER PLANT
* Gained experience in working on BOPP, Polyester, Metallized, Nylon, Cast Polypropylene, Flexible Packaging, Blown Film & Extrusion Coating Lamination Coating & Utility
* Expertise in planning and effectuating preventive shutdown, breakdown and predictive maintenance schedules of equipment and components of power plants utilities to ensure minimum breakdown with an increase machine uptime and equipment reliability
* An enterprising leader with the capability to motivate personnel towards achieving organizational objectives and adhering to industry best practices

**CORE COMPETENCIES**

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| * *Strategy Planning/Execution* * *Utility Operations & Maintenance* * *Client Servicing/ Client Relationship Management* * *Machine Installation & Upgradation* * *New Business Development/Sales Strategy Planning* | * *Cost Optimization* * *P&L Management* * *Technical Sales* * *Techno-commercial Operations* * *Troubleshoot/ Breakdown, Preventive, Predictive Maintenance* | * *Continuous Process Improvement/ Operational Excellence* * *Production Planning & Control/Resource Managmeent* * *Process Transition & Efficiency Improvement* * *Team Management* * *Manpower Management* |

**NOTABLE ACCOMPLISHMENTS**

* Administered the **installation, commissioning and breakdown** of production issues and quality & maintenance
* Steered efforts in improving **daily production rework & rejection by** monitoring and controlling **PPC, Production & Maintenance department**
* Front-led set-up of process and steered troubleshooting efforts, as needed; administered **Line Speed Management**
* Enhanced the **daily rework & rejection to ensure 5S implementation**
* Resolved **daily issues from stores** for effective use of spares; reviewed **mini-max list with purchase to reduce inventory and spares**
* Brought down the breakdown rate by analysing breakdown trends of MTTR, MTBF, and communicated preventive/predictive maintenance status
* Administered line speed management; monitored and improved daily rework & rejection to ensure 5S implementation
* Evaluated daily issues from stores for effective use of spares; reviewed mini-max list with purchase to reduce inventory and spares

**WORK EXPERIENCE**

**Mar’17-Present: Simcheng Plastic International Co. Ltd., China as Service Head (India and International)**

**Role:**

* Extending feedback and technical support to solve critical breakdowns/repeated breakdowns; interfacing with the external agency to manage & resolve breakdowns on special machines
* Formulating preventive maintenance plan for each machine for efficient operations; performing modifications in the preventive maintenance plan post breakdown analysis
* Interfacing with the vendor for timely completion of preventive maintenance activities for the AMC
* Engaged in fixing deadlines and target program of work for all projects and leading the team to finish the project in time; troubleshooting all problems with deployment of suitable manpower, equipment and materials
* Monitoring delivery of high-quality customer experience while adhering to SLAs & managing cost-effective operations
* Designing, implementing and monitoring effective procurement schedules along with finalizing the specifications of the spare parts thereby establishing the quality & quantity limits
* Leading cost effective after-sale service operations while ensuring customer & trade satisfaction along with business retention and growth
* Identifying key areas for improvement and executed measures towards the same while ensuring compliance
* Monitoring cost effective Service operations, resource deployment, turnover time and quality compliance, evaluating progress & taking adequate corrective actions in line with organisation policy
* Managing entire after-sales service and customer care operations with a view to achieve business objectives and ensure top line and bottom line profitability while ensuring speedy resolution of queries and grievances
* Steering product improvement initiatives across manufacturing locations and maximizing customer satisfaction through continuous product process and service improvement
* Designing, documenting, implementing & attaining continual improvement of Quality Management System (QMS)
* Driving compliance to all quality management systems, reporting NCs, identifying the root causes and effectively implementing corrective measures
* Identifying and networking with financially strong and reliable dealers and channel partners, resulting in deeper market penetration and reach

**PREVIOUS EXPERIENCE**

**Nov’16-Mar’17: Fong Kee international Ltd., Mumbai as Service Head (India)**

**Sep’10-Jul’16: ITC Ltd., Pune as an Assistant Manager (Maintenance & Utility)**

**May’97-Jan’10: Cosmo Films Ltd., Aurangabad as Manufacturing Engineer**

**EDUCATION**

* **Diploma in Mechanical Engineering** from MIT, Aurangabad in 1996

**PERSONAL DETAILS**

**Date of Birth:** 7th August 1976

**Languages Known:** English, Marathi & Hindi

**Address:** House No: -214, Shivaji Park, Sector-18, Chinchwad, and Pune 411019