

Name: RAJASEKARAN.S

Phone: Mob No: 9600438280

E-mail: rajasekara.s@outlook.com

To get hold of a position that will give me the ability to relate my sales education to growing industry. Look forward to working with a corporation and give me with the chance to meet and go beyond assigned sales goals in a competitive environment

HIGHLIGHTS

Live Experience of Handling Public issues

Ready to work hard and smart

Quick learner

Good inter personal skills and ability to work under pressure

Ability to build team environment

Won many awards & Recognitions in extracurricular Activities

To adapt myself in any kind of situation

Profile

.....

- Rich Experience of Sales and marketing.
- Ability to function as a team player and alternatively work independently to achieve objectives.
- Excellent problem solving and troubleshooting skills.
- Demonstrated ability to manage multiple tasks and deadlines.

Expertise summary

.....

Marketing Skills

- Strong marketing development and analytical skills
- Create team Leadership
- Strong analytical skills
- Convincing ability
- Willingness to learn
- Strong interpersonal skills

Computer Skills

- Excellent computer Skills
- Microsoft Office (Word, Excel, Outlook)
- Well versed with internet
- Hands on experience on SAP module

Academic qualification

.....

- MBA from Lord Venkateshwara Eng.College (2013 –2015)
- B.A(Tamil) from Government Arts College In the year 2010-2013.
- 12th from Govt (Boy's) Hr Sec School.Musiri-2010
- 10th from Govt (A.D.W) Hr Sec School.Thiruthalaiyur-2008

PROFESSIONAL EXPERIENCE – 4.2 YEARS

Asian Paints Limited. Chennai.

20/07/2018 – Still Now

Deptt: - Sales Executive

Responsibility:-

- In my job is to get appointment for the customer, then went to explain our products and explain our company profile and explain our company services and support for the customer. It's a field work sales job.
- Special expertise in business to business (B2B) sales.
- Prepare annual sales, marketing and expense forecasts with quarterly business reviews.
- Excellent communication skills, written and verbal.
- Effective presentation of complex issues.
- High level of negotiation skills.
- Performed follow-up courtesy customer service phone calls

Sharp Pumps Private Limited, Coimbatore.

24/10/16 – 08/07/2018

Deptt: - Service Coordinator

Responsibility:-

- Managing all the sales related activity of the company.
- Supporting the field sales team.
- Making follow-up calls to confirm sales orders or delivery dates.
- Responding to sales queries via phone, e-mail writing.
- Creating Purchase order in SAP
- Follow-up courtesy customer service phone calls.
- Supported invoicing efforts to maintain careful record of services
- Planned, coordinated and implements client activities and programs
- Coordinated with sales/account managers
- Monitored product usage
- Presented to Senior Management

Naargo Industries Private Limited. Coimbatore.

01/07/2015 – 18/10/2016

Deptt: - Sales Executive

Responsibility:-

- Maintain relationships within all levels of the client's organizations.
- Provide feedback to board members and senior management.
- Managing all the sales related activity of the company.
- Supporting the field sales team.
- Making follow-up calls to confirm sales orders or delivery dates

Personal summary

Name : RAJASEKARAN.S
Father's Name : A.Saminathan.
Age : 27 Yrs.
Gender : Male
Date of Birth : 03.04.1992
Marital Status : Unmarried
Religion : Hindu
Nationality : Indian
Languages known : English, Tamil

Declaration

I hereby declare that the above information is true up to my knowledge. I promise that I will do best of my level for the organization.

Date :

(RAJASEKARAN.S)

Place: Chennai.

Signature