

GURURAJ KULKARNI



MOBILE: (+91) 73384 19677/91130 01834

email: guru0072011@gmail.com

PERMANENT ADDRESS

S/O V.H Kulkarni, "SHREE DEVI KRUPA", KaviPlot, Backside Heritage Hotel, Station Road
Bijapur- 586104

MISSION STATEMENT

A young, enthusiastic, Business Development Associate ready & Eager to utilize, further acquire and enhance my Product & Sales skills amongst others; thus contributing in my humble way towards a rewarding career in your reputed organization.

WORK EXPERIENCE

Company: Think & Learn Development(BYJU's), Bengaluru

Designation: Senior Educational Counsellor (Business Development Associate)

Exp: 1Year 2Months

Sections: K3, K10 & K12

K3 – Handled all basic & Fundamental subjects

K10 – Handled [Conceptual & Logical Subjects like Maths & Science]

K12 – Handled same as K10, apart from that NEET & JEE, JEE Main IAS Subject Preparations.

As a Senior Educational Counsellor, counselled many students, figured out their problems & Also rectified their path towards study & Provided solution. Primarily counselled students between 4 to 12th std with respect to their basic & Fundamental knowledge & Also k3 students. With 1 year + experience brought good prospect & Also met the company's (Target).

Company: Infinity Labs LLP, Navi Mumbai

Designation: Trainee Engineer(NCE)

Exp: 2 Months

PROJECT: Service Combine & Compliance Manger-Network Service Orchestration Reliance Jio Project

Being a NCE(Network Consultant Engineer), worked on below mentioned devices & their models:

- ECR/CSS ASR920 Model
- AG1 ASR903 Model
- AG2 ASR9010 Model
- AG3/SAR ASR922 Model

As a NCE we need to write the device configuration & need to push the defined configuration onto the devices & check the configurations through the testing of those devices.

Worked with testing team also, for testing up of modules in the lab.

Company: Sequential Technology International, Bengaluru

Designation: Member Provisioning (Tech Support)

Exp: 7 Months

PROJECT: LNP LSR Projects

A good experience on "Number Portability Work", Did work on Number Porting with the below 3 Level Process:

- Customer Service Request/Record[CSR]
- Local Service Request/Record[LSR]
- Firm Order Confirmation[FOC]

Use to deliver FOC for each & every Project ID with all the 3 Level proces. And update that to Project Manager with attaching FOC details. And keep the track record of every Projects processed in a worksheet with time used to process it.

ACHIEVEMENTS

Successfully completed a Mini project for online pizza deliveries during BCA IV Sem

Successfully implemented a real-time software project for Anil Tailors during BCA VI Sem.

Worked on creating software for 'Social Networking' on the College Campus during MCA IV Sem.

Successfully implemented a real-time software project for Optician during MCA V Sem.

Successfully implemented a real time based "ANDROID APP" project during MCA VI Sem.

Successfully completed Four months Certification course on (JAVA,J2EE,ANDROID) @ Uttara Institute Rajajinagar Bengaluru, As part of the course curriculum I have done a course Project on Note Manager & a pilot project using Java & SPRING(MVC) technologies.

BUSINESS SKILL SETS

Building good prospects & Positives

Converting cold leads to go with counselling sessions &Then convert them into ITB & Sale.

Building strategy for the ITB's

Learned how to make the impact of product for the child education.

IT SKILL SETS

LANGUAGES: C, C++, PHP, JAVA, VB, SQL

OPERATING SYSTEMS: WINDOWS XP, WINDOWS 10, LINUX

APPLICATIONS: TURBO C, K DEVELOP C/C++, VISUAL STUDIO

OTHER SKILLS: JSP, JDBC, HTML, CSS, SPRING, SERVLETS, WEB

ACADEMIC PROFILE

JUNE 2014 – AUGUST 2017

P.G. Programme 'Master of Computer Applications' from Gogte Institute of Technology (VTU) Belgaum.

The Aggregate Score being 64.6%

JUN 2011 – MAY 2014

Degree Programme 'Bachelor of Computer Applications' from the BLDEA'S ASP College of Commerce Bijapur(RCU) Belgaum.

The Aggregate Score being 64%

JUN 2009 – MAR 2011

Pre-University Course in Commerce from the BLDEA'S ASP College of Commerce Bijapur. Government of Karnataka, Bangalore.

APR 2008 – APR 2009

Secondary School Leaving Certificate (Std X) from VB Darbar Higher Secondary School, Bijapur recognized by the Department of Education, Government of Karnataka, Bangalore.

ADDITIONAL QUALIFICATIONS

Awarded 'A' grade certificate in a six month part-time Diploma in Office Management.

Attended workshops on Soft Skills and Personality Development.

Successfully participated in 'Gita Rahasya Contest' an analytical test conducted by ISKON; at the district level Belgaum.

PLACE:

Signature