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| Deepak upadhyay |

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# Objective

Seeking managerial level assignment in business development or sales with a growth oriented organization

# Skills & Abilities

1. Expert in implementing and upgrading DMS as per company need for smooth operations.
2. Implementing sales promotional activities as per the company norms, ensuring increment of sales in terms of volume and value.
3. Experience in handling all the sales channel**: Urban , Super stockiest and Modern trade**

# Communication

1. Better listening skills for better understanding & better communication.
2. To the point & regular follow ups as per requirement

# Leadership

1. Leading, training & monitoring the performance of team members to ensure efficiency in sales operations and meeting of individual & group targets.
2. Motivating and giving necessary feedback to team on time to time basis.

# experience

## 1) Sr. Sales Officer |Ferrero India Pvt.Ltd|Sep’18 –Aug’19

## Execute and monitor primary and secondary Sale.

## Hire, train and evaluate DO as per sales plan.

## Resolve customer complaints regarding sales.

## Advise dealers & distributors on policies and operating procedures to ensure smooth sales.

## 2) Sales Officer |Bajaj Corp Ltd.|Ujjain|Jan’16 – Aug’18

## Execute and monitor primary and secondary sale.

## Handling urban and super stockiest model.

## Maintaining market & commercial hygiene.

## Implementing companies system and process.

## 3) Sales Officer| Ferrero India Pvt. Ltd|Nov’14 – Dec’15

## 4) Sales Officer| Britannia Industries|June’11 – Oct’14

## 5) Assistant Manager |Times Music|July’07 –May’11

# Education

## 1) Master in Business Administration (Marketing)

## D.A.V.V-Indore (2005-2007)

## 2) Bachelor of Science (Computer Science)

## D.A.V.V-Indore (2000-2003)

# Personal information

## DOB:12 November 1982

## Marital status: Married

## Address: B3 B4, Regency Priyadarshni

## Phase-2, Near khajran Square

## Ring Road

## Indore-452016

## Deepak upadhyay