**Curriculum Vitae**

**Mrutyunjay Sahu**

**Plot No-24/19,Badagada Brit Colony,**

**Jharana Sahi, Bhubaneswar-751018 Email:-mrutyunjay43@yahoo.in**

**Mob. Number-7019235740**

**Career objective:** ---

I look forward to an experience that is both intellectually and professionally valuable. I hope to see myself grow as a professional and as an individual working in an innovative and competitive world. I wish to contribute to the organization with hard work, sincerity, patience and dedication.

**Educational qualification:** ---

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Degree | University | Class | Year passed | Main subjects |
| M.B.A | BPUT, Rourkela | First | 2007 | Marketing, Finance |
| B.SC. | Utkal , Odisha | Pass with distinction | 2004 | Phy, chem., math |
| I.SC. | CHSE, Odisha | Third | 2001 | Eng., mil, phy, chem., math |
| H.S.C | BSE, Odisha | First | 1999 | Eng,Mil, Math,Sci,History,Geo, Sanskrit |

**Work experiences:** ---

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Gkb Lens Pvt.Ltd** | Rx. Sales Executive | 10 Months | June 2019 | Mar.2020 |
| **Shree Bio care solution pvt. ltd** | Sr. Sales executive | 3year | June 2016 | June 2019 |
| **DHL Express pvt ltd** | Retail supervisor | 1year 6 months | Jan. 2015 | June 2016 |
| **Super Religare Laboratories ltd.** | Business Development Executive | 4 years | Nov. 2009 | Dec 2013 |
| **Win-Medicare pvt.ltd** | Professional Service Representative | 2 years | N0v 2007 | Nov .2009 |

## Job Responsibility at GKB Lens Pvt.Ltd : ---

* Build Relationship with existing ophthalmic Drs and convert new customers in to our account through celebrating marriage anniversary,birthday celebrations and giving gift on special occasions.
* Convincing Drs about our quality of the lenses and scientific dispensation of every products.
* Monitoring the prescription flow growth to the respective store and more no of walk in customers to our GKB brand stores .
* Arranging eye testing camp for corporate and briefing about our variety of lenses and spectacles availabe at GKB stores

## Job Responsibility at Shree Bio care solution pvt ltd : ---

* Fixing Appointment with Biopharma industries and research institutes for generating leads for fermenter.
* Collecting specifications and designs according to their requirements and purpose of usage.
* Look after the machine installation and Service part.
* Organizing brand awareness campaign in biotech park and participating in Bioasia meets.
* Doing follow up on sent quotations and closing the leads.

## Job Responsibility at DHL Express pvt ltd : ---

* Book shipments for domestic and international shipments and other day to day activities for sales.
* Tele calling to the existing customers as well as new customers about their requirements and offers for sending doc &parcel to any places.
* Tie up with near by IT corporates and manufacturing sectors.
* Achieve sales targets monthly, quarterly and yearly.

## Job Responsibility at super Religare lab ltd : ---

* Generate prescription by regular /consistent/ focused work on targeted customers with effective communication.
* Appoint collection Centers and DC and increase sales volume through CC &DC.
* Doing in clinic activities and outdoor activities for generating more Rx flow to our collection Centers.
* Co ordinate our reference lab Drs with our customers regarding query and report issues and logistics support.

## Job Responsibility at DHL Express pvt ltd : ---

* Visit Drs , Hospitals and promoting products and availing the product in chemist stores.
* Do primary and secondary billing at stockiest.
* Maintain consistent growth of the company &generate revenue.

**Personal skills:** ---

* Ability to use sound judgment & decision-making skills and effectively perform in a self-directed environment.
* Self-motivated, hardworking and goal-oriented with a high degree of flexibility, creativity, resourcefulness, commitment and optimism. Possess excellent communication and interpersonal traits with talent for problem solving through reasoned thought processes.
* Ability to deal with people.
* Willingness to learn.
* Positive attitude towards life
* Team facilitator

**Personal profile: ---**

Name **Mrutyunjay Sahu**

Father’s name Purna Chandra Sahu

Date of birth 2nd June 1984

Sex Male

Religion Hindu

Nationality Indian

Marital status Married

Language known English, Hindi, Oriya

Hobbies Meet & Make New Friends

Permanent address **At- New Market**

**(Gandhi Chhaka)**

**P.O. - Jajpur Road**

**Dist. - Jajpur (Odisha)**

**Pin-755019**

I hear by declare that the information disclosed is true to the best of my knowledge & belief.

Thanks & Regards

**Mrutyunjay Sahu**

(Signature)

Place: Bhubaneswar

Date: