**Curriculum Vitae**

**Name: Mr. Tushar M. Ambilwade**

**Address:** N-41/V/C/2/3/11 Astivinayak chowk, Savata Nagar, CIDCO, New Nashik-422009**.**

**Emailid:** [tushar7769@rediffmail.com](mailto:tushar7769@rediffmail.com)

**Mob No:** +91-7887889993

**Professional Experience:**

Qualified medical representative who has been in the industry for 5 years and has proven sales experience. Excellent communicator with negotiation and persuasion skills that draw clients in and keep them coming back again and again. Reliable, driven to succeed, and always early for every appointment.

**Skills:**

* Proficient in a variety of computer software.
* Qualified sales expert with extensive knowledge of the best methods for promoting and selling products, including marketing strategies and product demonstration.
* Excellent communication skills, including written and oral skills in English.
* Exceptional customer service representative who understands how to assess client needs, evaluate satisfaction, and meet quality standards.

**Experience:**

1. **SPECTRUM INFRASTRUCTURE PVT LTD**

As A Account Assistant

Period :- November 2020 To Till Date**.**

1. **AYURLAB HERBAL PVT LTD**

Medical Representative:

Period :- November 2018 - Octomber2020

* Meeting doctors, promoting products, offering samples and convincing them to prescribe.
* Attending quarterly training sessions to completely understand the composition of launched pharmaceutical drugs for common diseases.
* Planning schedules and completing target of meeting 12 doctors in a day.
* Making appointments of doctors for demonstrating new drugs.
* Submitting daily call reports, and monthly sales reports to the senior manager.
* Taking feedback on drugs from doctors and pharmacists and submitting details to research and development team.
* Designed electronic file systems and maintained electronic file and paper file.

1. **TRANS PHARMACEUTICAL PVT LTD**

Medical Representative:

Period:- Feb 2017 to Sep 2018

* Visit medical facilities to evaluate their needs and discuss sales or products.
* Visit all the stockists on a weekly basis, collected and submitted their orders to the company.
* Worked with the sales team to maintain and expand business relationships with the medical fraternity and created new business opportunities.
* Took responsibility to organize appointments and conducted meeting with private or multi-specialty based hospitals health care staff.
* Demonstrated and presented samples of products to doctors, and discussed clinical usage, dosage as well as side effects with them.

1. **NOVA PHARMACEUTICAL PVT LTD**

Medical Representative:

Period:-May 2014-Dec 2016

* Speak on the phone or in person with clients, answer questions, and address concerns regarding product availability and process.
* Manage projects and relationships for assigned territories.
* Created weekly and monthly reports and presentations.
* Created and maintained spreadsheets using advanced excel functions and calculations to develop reports and files.
* Assisted clients in choosing the best products and services to meet their facilities needs.
* Attended sales meetings to track business trends, market conditions, industry developments, and environmental regulations.
* Verified information of potential clients, including licenses, addresses and credit scores.

**Qualification:**

**M.COM:** KSKW College-2012-Pune University-Appeared

**B.COM:** KSKW College-2009- Pune University

**HSC:** KSKW College-2006-Pune University

**SSC:** Pethe High English School-2004-Pune University

**Computer Knowledge:**

* MS CIT
* TALLY 9.0(ERP)/DTP

**Typing Speed**: 30 WPM English and Marathi

**Personal Information:**

**Name:** Mr. Tushar Madhukar Ambilwade

**Date of Birth**: 02th May, 1988.

**Sex:** Male.

**Marital Status:** Married

**Nationality**: Indian.

**Hobbies:** Reading, Travelling, Listening Music.

**Declaration:**

I hereby declare that all the information furnished in this application is complete and correct to the best of my knowledge and belief.

**Place: NASHIK.** **Signature:**

**Date: 01/08/2020** (AMBILWADE TUSHAR .MADHUKAR)