

# Curriculum Vitae

**Name : Nandkumar R. Sahu**  
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## CAREER OBJECTIVE:

To secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills. Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

## WORK EXPERIENCE :

NAME OF THE COMPANY	POSITION	DURATION
NIRAJ NIMJE And ASSOCIATES chartered Accountants	Account assistant & Audit	1 <sup>ST</sup> May 2013 to 14 march 2015
R B PAINTS PVT LTD	Territory sales Officer (TSO)	18 Apr 2015 to 25 Aug 2018
ICICI PRUDENTIAL LIFE INSURANCE CO.LTD	Asso. Financial Service Manager	30 Aug 2018 to till date continue..

## PROFESSIONAL SUMMARY :

- Having over **2 years of Experience** in the field of TSO, And **2 years** experience in life insurance company.

## Territory sales Officer (TSO)

Roles and Responsibilities:

- Identifying and exploiting business opportunities with both new and existing customers.
- Collection of payments, cold calling, and lead generates.  
Achieving targeted territorial growth at a rate and margin consistent with the
- Providing support to new and existing customers.
- Prepare field planning, update daily report, to effectively plan for daily activities.

## Asso. Financial Service Manager

- Managing high quality customer relationships
- Explaining the features of policy to clients & calculating Premium.
- Resolves service desk problems and improves current service desk methods to increase productivity and customer service

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## KEY SKILLS:

Strong Customer-Facing Skills, Strong Written and Verbal Communication, Self-Motivated, Troubleshooting, Creative Problem-Solving,

Problem solving, critical thinking, communication and strategic planning skills, strong motivation, business and finance.

## QUALIFICATIONS:

- ❑ **MBA Finance**
- ❑ **B.COM**
- ❑ **MS-CIT Certificate.**
- ❑ **ERP Tally**

## PERSONAL PROFILE:

Date of birth	:	1 <sup>st</sup> Dec 1988
Nationality	:	Indian
Sex	:	Male
Marital Status	:	Single
Languages Known	:	English, Hindi, Marathi
Category	:	OBC

## Declaration:

I Here By Declare That The Above Information Is True To The Best Of My Knowledge.

**Signature**

**Place : Nagpur**

**Date :**

**Nandkumar Sahu**