

MOHAK AHUJA

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Address 7/467 JWALA NAGAR, SHAHDARA, DELHI-110032

CAREER OBJECTIVE

To apply my educational, analytical and technical skills and give the best performance for the growth of my organization.

PROFESSIONAL EXPERIENCE

1: Organization **PropTiger**

Duration August 2016 – December 2017

Designation Executive

Domain Pre-Sales, Business Development, Training

Key Skills B2B and B2C Sales, Business development, Consulting, Quality Inspection, Customer relationship management

Engagement profile Working for a major Real estate advisory company of India. Current profile involves assistance to prospective customers in purchasing the right property by involving with various departments, if needed. Aim is to ensure highest level of customer satisfaction.

SKILLS

Sales B2B/B2C Business development, Consulting, Planning, Negotiations, Customer Relationship Management, Quality inspection, Execution & Enabled services

Working Knowledge MS-Office

2: Organization **Propertywala**

Duration December 2017- Current

Designation Business Development Executive

Domain Business Development, Training, Sales

Key Skills B2B and B2C Sales, Business development, Consulting, Quality Inspection, Customer relationship management

Engagement profile Working for a major Real estate online portal . Current profile involves assistance to prospective brokers and builders to get right customers and online business and services from portal.

SKILLS

Sales B2B/B2C Business development, Consulting, Planning, Negotiations, Customer Relationship Management, Quality inspection, Execution & Enabled services

Working Knowledge MS-Office

EDUCATIONAL DETAILS

Course Bachelor of Business Administration
Institution Ideal Institute of Management & Technology, Ghaziabad
Year of Passing 2016
Percentage 60.00%
Full credit courses Quality Management, Organizational Behaviour (Besides other Compulsory Management courses)

PROFESSIONAL COURSES:

Organization IMT Ghaziabad
Details Masters in Business Administration (Finance)
Year of Passing January 2018
Mode Distance Education

ACHIEVEMENTS AND EXTRA CURRICULAR ACTIVITIES

- Successfully completed a Project report on Wipro.
- Completed 1 Month Project under per-view of my Internship at HDFC.
- Successfully completed the Industrial visit at Anmol Bakery and submitted case studies which led to process improvement.
- Consistently received the Top performer award at my current organization(Within top 1% of my organization)
- Was the captain of my college Cricket Team.

PERSONAL SKILLS

- Can deliver on multiple tasks even within strained deadlines
- A patient listener and "out of box" thinker who always comes up with innovative ideas
- Sincere and honest in my efforts
- Pro-active in my efforts and never shy away from taking additional responsibilities.

PROFILE DETAILS

Permanent Address	7/767 Jwala Nagar, Shahadara, Delhi - 32
Nationality	Indian
Date of Birth	26 st March, 1994
Marital Status	Never Married
Languages known	English (written & spoken) Hindi (written & spoken)
Hobbies	Listening Music & Playing Cricket