



## EXPERIENCE

### Raj Gold Ahmedabad

Factory manager

19 April 2014 - Present

Production manufacturing and wholesale marketing

### Topaz diamond jewellery Antaravio Madagascar

Factory manager

2003 - 2004

Manufacturing and production and wholesale marketing

### Rajesh Export Bengaluru

Factory manager

2004 - 2007

Factory mangment

### Cross Jewels Mumbai

Factory manager and Marketing manager

2007 - 2009

Marketing and factory management

### Mark jeweller's Mumbai

Marketing manager and factory management

2009 - 2012

Marketing department and factory management

### Lalita jeweller's Chennai

Management manager

2012 - 2013

Showroom mangment factory management

### Al Shakhi jewellery Sharjah

Factory manager

2013 - 2014

Production manufacturing and wholesale marketing



## EDUCATION

### Shishubharti school

Ssc

60%

1995



## JITENDRA SHANTILAL SAGAR

Factory manager



jeet700700sagar007@gmail.com



7096995999



4 Rama apartment  
Maninagar Ahmedabad  
Gujrat India 380008



## TECHNICAL SKILLS

Showroom mangment, factory management, production, marketing, customer service, team management, communication, hr manager

%



## INTERESTS

Jewellery manufacturing and marketing and all about jewellery



## ACTIVITIES

Responsible of handling daily sales operations

Responsible for overall sales conversion and contribution & Stock management. Handling a team of more than 120 staff's.(150 Staff's on totality including external staff's) Taking care of monthly budgeting and achieving the given target.(Aim is to touch a milestone of 150 cr's this financial year) Marketing Activities, Visual Merchandising, Customer Data Management. After Sale Management & Staff Management – Training, Meeting & Briefing with staff and motivating them to achieve daily sales & their individual targets. Preparing Sales Review Report & Comparison of categories wise sale.

Preparing competitors analysis(ie Offers, Gold rate tracking & other important marketing activities)

Organizing events within and outside stores to incur new footfalls and to cover Un tap market. Organizing in store mela for particular category or price band activities. Planning and organizing road show at near by potential NRI & cream areas. Ensuring all commercial compliances is been thoroughly followed by the store. Conducting surprise audits which enhance the performance of the store.



## PERSONAL PROFILE

Date of Birth : 20/04/1979

Marital Status : Married

Nationality : Indian

Known Languages : Gujrati, Hindi, English

Passport : M4036060