



# R ABHISHEK DUBEY

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## PROFESSIONAL SUMMARY

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- A bright, driven, energetic and hard-working individual renowned for the high standards of service, focus and commitment to marketing projects. Judith ticks all the right boxes, and is not afraid of looking at radical new approaches to problems and have an immediate impact on a business and its sales figures, and as a confident and articulate communicator, I will be more than able to continually enhance a company's performance. Right now I am looking to join an established and high-performing team, where I can contribute to their continued success.

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## EXPERIENCE

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### **Sistema (Mobikon).**

Sales Executive | 01/May/2016 to 05/Jul/2017 (1 Year, 2 Months)

- It is a B2B business and I use to do Direct Sale.
- It is an Application which collects customer database for improving the business.
- Building sales funnel, Fixing up the meeting, Product Demo by using Tab, Follow up and Relationship Building

### **American Express.**

Relationship Manager | 20/Jul/2017 to 15/Aug/2018 (1 Year, 1 Month)

- It is a B2B business and my team use to do Direct Sale
- Managing the team assigned to me and generating business with them
- Work allocation has given to me at the Airport Lounge.

### **ASN REALCON PRIVATE LIMITED.**

Business Development Manager | 18/Aug/2018 to Till Present (11 Months)

- It is a part of a group Name ASK GROUP which have 14 Listed Company.
- The Company Main Object is to import the product from different parts of the world.
- Do different types of Projects in INDIA, DUBAI, SINGAPORE, and CHINA.
- Company has given me the chance to visit a different part of the word, to generate business opportunities in the country and foreign countries.

- I have done 6 Shipment of Containers from China to India (Work Location: Kolkata, Asansol. Project Name: Panorama Country Club and Resorts), Villa Project in Dubai and Singapore.

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## **EDUCATION**

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- Completed B.com in Apollo arts and Science college batch (2013-2016) with 75%
- Completed HSC in Commerce with computer science group in V.V.Mat.Hir.Sec.School batch (2012-2013) with 65%
- Completed SSLC on State board in V.V.Mat.Hir.Sec.School batch (2010-2011) with 63%

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## **SKILL**

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- Microsoft Office.
- Business Development management
- Foreign Business Handling
- Shipment Handling
- Manpower Handling

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## **PERSONAL DETAILS**

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- Date of Birth : - 16/06/1995.
- Father Name : - Ramanuj Dubey. A
- Mother Name : - Kiran Dubey. R
- Nationality :- Indian
- Language Known :- English , Hindi , Tamil and Bengali
- Native :- Uttar Pradesh
- Settled : - Tamil Nadu.
- Address : - No: 31, Adhiparasakthi Nagar, Pondur, Sriperumbudur: - 602 105.

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## **DECLARATION**

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- I hereby declare that all the details furnished above are true to the best of my knowledge and belief

Date:

Yours Truly

Place:

(R. ABHISHEK DUBEY)