

RESUME

Aakash Vishnu Dudhal

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Career Objective

Seeking a responsible position in an organization, where my skills and understanding in sales & marketing can be contributed in the best possible way as to achieve excellence and to be an asset to the organization as per there Requirement.

Professional Exposure

- ☐ A consistence goal-oriented individual with 4 Years 1 Months of professional experience in Sales and Branch Banking.

Area of Specialization

- ☐ Sales & Marketing
- ☐ Branch Banking

Work Experience

Currently working with AU Small Finance Bank Ltd from 9th March 2020 to 9th October 2020

Designation :- Assistant Manager

Job Responsibility :- Relationship Officer

- ☐ Manage Portfolio.
- ☐ Buildup Relation with customer & buildup CASA Value in Map book.
- ☐ Acquisition of new HNI customers.
- ☐ Cross selling of all banking products.

Previous Organization Bandhan Bank Ltd from 1st September 2018 to 24th February 2020

Designation :- Assistant Manager

Job Responsibility :- Customer Relationship Officer (Operation CSO)

- ☐ FIS Profile (Fidelity Information Services) Handling
- ☐ All Local clearing Over The Counter Clearing (OTC) As like Clearing Instrument, Inward Clearing, Outward Clearing
- ☐ Customer Services Within time limit with Customer Satisfaction
- ☐ Handling Audit Compliance With branch Banking

- ☐ cross sales the products like FD, RD, CASA, LI, HI, BL
- ☐ Teller counter operating.
- ☐ CBR And Vault Register Maintaining.

Previous Organization ICICI Bank Ltd from 17th August 2016 to 23rd August 2018

Designation :- Senior Officer

Job Responsibility :- CASA Officer

- ☐ Acquisition of Saving Account Current Account and NRI Account for Branch.
- ☐ Acquiring quality High value Accounts .
- ☐ Focus on acquiring new HNI customers.
- ☐ Conducting regular training and counseling with Sales officers to build motivation, selling skills and product knowledge.

Educational Background

- **MBA** From JSPM College Hadapsar, Pune University in 2017, with **62.20% (B+)**
- **B.COM** from DSG College, Mohol, Solapur University in 2015, with **58.94% (B)**
- **HSC** from Arts & Commerce College Kamti (KH), Pune Board in **2012** with **62.17%**
- **SSC** from Permeshwar School Kamti (BK) Board in **2010** with **64.36%**

Personal

Date of Birth :- 26 May 1994

Languages :- Marathi Hindi & English.

Gender :- Male

Marital Status :- Married

Nationality :- Indian

Aakash Vishnu Dudhal

Place: Solapur