KOTTHURI ASHOKBABU Email: [ashokbabukothuri@gmail.com](mailto:kunapareddysarathplsql@gmail.com)

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Bangalore, India

**Profile:**

Seeking a challenging position in Supply Chain Management/ Procurement environment where I will be a valuable team member, contributing quality ideas and work for an organization where there is a sample scope to grow for an individual as well as organization growth in Supply Chain Management/ Procurement.

**Summary:**

* **Primary Skills:** Supply Chain Management, Procurement, Sourcing, Vendor Management, Project Management, Logistics Hands on experience of 2 Years in Operations Specialist of the retail management and E- Commerce.
* Knowledgeable and experienced in Supply Chain Management, Procurement and sourcing, Vendor Management, Project management domains.
* Overseeing the development and utilization of a supplier database.
* Hands on experience on Orders Management and Procurement to pay cycle.
* Obtaining quotes for transportation and also making cost comparisons.
* Efficiently worked on Supply Chain , Procurement Procedures.
* Negotiating with suppliers to minimize raw material and transportation costs.
* Keeping in touch with suppliers and developing cordial relationships with them.
* Preparing price Quotation for new clients..
* Excellent project and track management skills.
* Effective Liaison to key clients , and external business stakeholders.
* Sourcing of New Vendors and Vendor on-boarding, (collecting the documents from the vendor, preparing the agreement, processing for approvals in internals teams and getting the agreement on-boarded).
* Sourcing and On boarding Of new logistic Partners.
* Good communication skills, analytical thinking, problem solving capability and excellent team member.
* Involved in the training, supervising of supply chain staff.

**Academic Qualification:**

* MBA (Operations Management and Finance) from Amity University 2018(6.9/10)
* B.Tech(ECE) from NRI Institute Of Technology, Jntu Kakinada University 2016 (68.14)
* Class 12th from Andhra Pradesh(State Board) 2012(86.80)
* Class 10th from Andhra Pradesh(State Board) 2010.(87.33)

**Professional Experience:**

Worked as a Operations Specialist in Arkarise Business Solutions Pvt Ltd from July 2018 to June 2020.

**Technical Skills:**

**C- Language, Ms- Office, ERP(ODOO)**

**Projects Profile:**

**Projects**

**Clients:** Amazon, Ab-Inbev, Arbs, Bhc, Bmc, Byjus, Deloitte, Inox, Iifl, Kocher, Payu, Pnb, Swiggy, Zomato, TATA, Rockwell, Accenture, Fincare, We work.

**Domain:** Supply Chain / Procurement

**Responsibilities:**

* Understanding the requirements and business rules and delivering goods.
* Executing the orders are filled on schedule.
* Enters customer order data and billing information into ERP(Odoo) and Order Management System (OMS) in an accurate and timely manner.
* Requesting purchase Order from client.
* Checking the all prices is as per client purchase order or not with indent.
* Raising The Purchase Orders and sending to related vendors and getting the materials with in the TAT-Time.
* Flowing up with the warehouse in-warding team for any documents related issue and to act on the issue and solve the issue ASAP for smooth in-warding for the goods.
* Ensure all operations are carried on in an appropriate, cost effective way.
* checking all the items with in the Client given Purchase Order Quantity or Not.
* Implement supply planning and inventory management process improvements.
* Interface with business stakeholders and other teams to identify and resolve problems during the full order management cycle.

**Dissertation Project:**

**TITLE: A Study On Artificial Intelligence In Supply Chain Management**

**Description:**

* Different functions where artificial intelligence can provide value with in supply chain
* Amplify the value of your existing processes and people with machine-assisted planning, which can help you bridge the knowledge gap between experienced and inexperienced planners, and gain real-time recommendations based on historical and current data analysis.
* Type of customer engagements to use artificial intelligence conversational interfaces like messaging platforms or voice assistants

**Internship & Project:**

# Company Name: Indico Motors Private Limited

# Project Title: A study on Supplier Relationship Management in Indico Motors

# Duration: 2 months

# RESPONSIBILITIES:

# Checking the availability of the raw materials

# Updating about the manufacturing bodies

# Engage with key suppliers to form deep relationships of mutual benefit and understanding.

# Work collaboratively across the business to help support new ways of working

# Join new product development and innovation programmes.

**Achievements and Activities :**

* Digital Head at Amity Entrepreneur Club
* Founder Secretary Of Amity Techno Club
* Participated in college events(Round Head Of Best Entrepreneurship), cultural activities, **BUILD A STOCK PORTFOLIO** Workshop, **BUILD A STOCK PORTFOLIO** Workshop.
* Participated in **Entrepreneurship Awareness** workshop, **Ethical hacking and blogging** workshop drive, **Embedded** work shop.

**Declaration :**

I hereby declare that all the information given above is correct to the best of my knowledge.

Date:

Place: (Ashok)