

Hemantkumar Gupta

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Dr.Ambedkar Road Charkop,Kandivali

(West),

Mumbai 400067

Profile Summary

Working as Deputy Manager at Exide Life Insurance.

Offering an experience of more than 2.5 years in Medical Underwriting

Offering an experience of 2 years in Training & Development, Recruitment and Project Management Strong communication, interpersonal relations, mentoring, negotiation and leadership skills

Work experience

Exide Life Insurance

Deputy Manager

Dec 2020 — Present

- · Analyze applicants data
- · Assess applicants risk
- Evaluate software-based recommendations
- · Research applicants as necessary
- Decide whether or not to offer insurance
- Determine coverage and premiums
- Making necessary changes and updating in system as requested by customer.

Aditya Birla Sun Life Insurance

Dec 2018 — Nov 2020

Assistant Manager

- Decrease value of policy when risk is substandard and specify applicable endorsements or apply rating to ensure safe profitable distribution of risks, using reference materials.
- Decline excessive risks. Write to field representatives, medical personnel, and others to obtain further information, quote rates, or explain company underwriting policies.
- Review company records to determine amount of insurance in force on single risk or group of closely related risks.

ICICI Prudential Life Insurance

Jan 2018 — Dec 2018

Associate

- To evaluate of an applicant for coverage, typically for life or health insurance on basis of financially and medically.
- To handle group term cases and underwriter them on basis of medical terms.
- · Solving queries from sales team.
- Group Underwriting.

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Technical Director

- Created training modules on various topics such as presentation skills, communication, business etiquette, selling skills, leadership, customized induction programs and so on.
- Recruited professionals on various skills such as Biotechnology and Bio Pharmacy within the stipulated deadline through campus drives in colleges and other professional institutes.
- Was a key member of the recruitment team that recruited nearly 25 employees in a quarter

Portfolios Handled

- Have handled Non medical limit data for Term plan at Aditya Birla Sun Life Insurance
- Have handled portfolios like Group underwriting, Compliances at ICICI Prudential Life Insurance
- SPOC for south region, also have been a part of special team force for ensuring the volume remains low in terms of cases at ICICI Prudential Life Insurance

Professional Achievements and Recognition

- Got highest appraisal rating (Significantly Outperformed) in FY 2019-2020 at Aditya Birla Sun Life Insurance
- Won ABSLI excellence award for Value Speed in FY 2019-2020 at Aditya Birla Sun Life Insurance
- Won 2nd highest number of case processed in month of March 2019 at Aditya Birla Sun Life
- Won the best underwriter (Half Yearly 2018-19) for managing producvtivity with quality in October 2018 at ICICI Prudential Life Insurance
- Won best debutant underwriter for June 2018 at ICICI Prudential Life Insurance
- Highest number of case processed in last 2 days in month of March 2018 at ICICI Prudential Life Insurance

PROFESSIONAL CERTIFICATES

LOMA Level 1 Certificate Cleared in September 2019

Education

BSc. Biotechnology

May 2010 — May 2013

University of Mumbai

Academic Projects

Title: Herbal Fairness Cream Descriptions:

The project aimed at the preparation of herbal fairness cream using plant based ingredients. It is beneficial to remove dark complexion and pigmentation in old headed scar marks. The cream makes the skin smooth and is helpful in several kinds of skin problems.

Skills

- Medical and Financial Underwriting
- Risk Assessment
- · Good learner.
- · Good Communication skill's.

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• Ability to work under pressure.

Languages Known

English ,Hindi, Marathi & Gujarati.

Interests

Playing Cricket and Listening Music

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