DUSHYANT B. PATIL

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**Objective**

To Contribute My Knowledge And Skills Towards Organisational As Well As Personal Growth.

**Educational Qualification:**

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| **Qualification** | **University** | **Year of Passing** |
| LLB | Mumbai University | 2019 |
| M. Com | Mumbai University | 2015 |
| GDCA | Maharashtra State | 2015 |

**Overview of Experience and skills:**

Law, Accounts and Management, the blend of these three precious fields helps me to contribute my knowledge and give best output while working in any company at any position.

Through the journey of implementing these knowledge I have gained 8 Years of rich experience in the FMCG industry which includes, procurement, product costing, negotiation, planning, vendor management & Purchase for Raw Material and Packaging Material, Stock Audit, supply chain, checking contracts, signing of MOUs and many more.

**Work Experience in brief:**

1. **Green Planet Industries LLC., Dubai (VVF Group Ltd.)**

* In charged and Responsible for finding new delivering strategies, prompt and timely delivery of product to customers as per destination, Production planning, running various supply chain activities and negotiating terms and conditions of logistics and freights for various destinations.
* Handling customer by Coordinating and maintaining their requirement Coordinating with Planning team on requirement of FG Helping team in maintaining and providing import export documents
* Inviting offers from vendors / contractors as per BOQ, evaluating techno-commercially and awarding purchase orders / work contracts after negotiation.
* Identifying & developing quality vendor / supplier base for cost effective procurement of materials, spares and consumables; routine & project basis.
* Collaborate with Sales, Operations, and Customer Service teams and Suggested best solutions for process improvements and Provide constructive feedback
* Plan and implement the overall supply chain strategy – vendor wise product delivery and to delivery Identify process bottleneck and implement solutions in a timely manner
* Achieved most timely and critical delivery of goods and production planning in crunch of time.

1. **Reliance Retail Ltd.**

* 60% contributed in Private label profit by managing key vendor for the business. Specialisation in procurement, production planning, costing, negotiation, vendor development, vendor management of 3P manufacturing, Raw Material and Packaging Material.
* Costing for various FMCG non-food articles such as Home Care range including all cleaners, detergents etc. Margin evaluation as well for such products vis a vis competitive brands.
* Engaged in the team of preparing Business Plan for monthly projections. Preparing Monthly Rate Contracts with vendors to result Cost & Margin analysis
* Identifying, developing & maintaining vendor base for obtaining timely procurement of materials at favourable terms to ensure smooth manufacturing operations.
* Inviting offers from vendors / contractors as per BOQ, evaluating techno-commercially and awarding purchase orders / work contracts after negotiation.
* Identifying & developing quality vendor / supplier base for cost effective procurement of materials, spares and consumables; routine & project basis.
* Streamlining the system and procedures, establishing effective inventory control - slow, non-moving & obsolete material, for ensuring ready availability of materials to meet the Production targets.
* Interfacing with the suppliers, comparing the rates, releasing P.O. terms & conditions, handling material verification and further inspecting the goods with QA Personals.
* Managing Supply Chain for distributing goods From Plant to warehouse to the end users for achievement of targets within specified parameters.

1. **A Step Ahead Consultancy Pvt. Ltd. - Accountant & Auditor**

**Auditor**

1. **Lupin Pharmaceutical Ltd. - Audit**

For Lupin Pharmaceutical work for Stock Audit and Statutory Audit.

Work as an auditor to audit company’s books and other activities as required by law. As well as reviews a company’s accounting practices and determines .

1. **Thermo Fisher Scientific India Pvt. Ltd. – Bank reconciliation and Maintained Records**

For Thermo Fisher Scientific work on Bank Reconciliation and auditing.

* Bank reconciliation – identify and rectified the errors in the accounting records of the company.
* To provide the necessary control mechanism to help protect the valuable resource. This is to take control on process to work effectively.
* To segregate of bank transactions and for preparing and monitoring bank reconciliation statements

1. **Roche Product India Pvt. Ltd.- Tax Audit**

For Roche Product India Pvt. Ltd. – Tax Audit.

* to communicate, co-operation and working together with company managers and statutory auditors as an auditor

1. **Cadbury India Ltd. – Tax Audit**

For Cadbury House work as an Assistant for Tax Audit.

* collating, checking and analysing spreadsheet data
* examining company accounts and financial control systems
* preparing reports, commentaries and financial statements
* liaising with managerial staff and presenting findings and recommendations

1. **Experience in Teaching - private coaching classes.**

Teacher for LLB., H.S C and T. Y. B.com students

For the subjects Constitution of India, Organisation of Commerce, Secretarial Practice and computer.

**Skills and other knowledge:**

* Good knowledge of Microsoft Office ( Advance Excel, Word, Power point), Knowledge of SAP .
* Government Certificates
  + Certificate in MS Office
  + Typing English and Marathi
  + Cooperative Auditor’s certificate
* Good in Negotiation, Leadership, Cost effectiveness, Management

**Personal Achievements:**

* 1st Price in Moot Court Competition – Mumbai Colleges.
* 1st Price in Dance competition – Mumbai University competition
* Certification in Mahatma Gandhi Mumbai Quiz

**Personal Traits:**

* + Goal oriented.
  + Dynamic and hard working.
  + Good in team work.
  + Good in interpersonal relationship and communication.
  + Can manage and work with possibly any category of people.
  + Ambitious, Committed, Sincere, Honest & Workaholic.

THE ABOVE STATEMENTS ARE TRUE TO THE BEST OF MY KNOWLEDGE AND BELIEF.