**HIRAL BHAI PATEL**

**PERSONAL DETAILS CONTACT DETAILS**

Sex: Male Phone No: 8906301575

Date of Birth: 13th september, 1993 Email : patelhiral558@gmail.com

Nationality: Indian Present Address: E-101, Eshanya Folorenza, Behind Shreeji

 Tenament, Undera, Vadodara - 391330

 Permanent Address: -DO-

**Area of Specialization: *Major* *– Marketing***

 ***Minor– System***

**WORK EXPERIENCE~**

1. Organization : TATA CONSULTANCY SERVICES

 Designation : Information Process Enabler

 Responsibilities Handled : As a Information process Enabler I was responsible in maintaining data records,and generating bills.

 Project : Npower

 Description : Reports were generated for calculating the supply of gas and electricity*.*

 Working Period : 01/10/2015 – 30/09/2016

1. Organisation: MOREISH FOODS PVT. LTD.
Designation : Sales Officer
Key Responsibility : (i) Market Penetration
 (ii) Training New Sales Representatives
 (iii) Setting Sales Goals
 (iv) Analying Data on Past Performance
 (v) Projecting Future Performance
Working Period : 07/01/2019 – 31/07/2019

**EDUCATIONAL QUALIFICATIONS ~**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Examination** | **Year of passing** | **Institution** | **Board/University** | **CGPA/****Percentage** |
| MBA | 2020 | Institute of Engineering & Management | MAKAUT | Pursuing |
| BBA (H) | 2015 | Bidhan Chandra College | University of Burdwan | 63.04% |
| Higher Secondary(Commerce) | 2012 | Burnpur Riverside School | CBSE |  58.60% |
| Secondary | 2010 | Burnpur Riverside School | CBSE | 60.30% |

**SUMMER INTERNSHIP PROJECT ~**

Organization : RELIANCE JIO INFOCOMM LTd.

Duration : 2 months (11th June to 11th August, 2018)

Location : Kolkata

Project Title : Understanding the Digital Revolution

Project Description : Making people aware and understand about the revolution which is taking place digitaly and to go with this revolution which is for them and their well-being, which effectively increases sales and helps in achieving business objectives.

**WINTER INTERNSHIP ~**

Organization : DURGAPUR STEEL THERMAL POWER STATION

Project Summary : Knowledge acquired of working in a power station and its management of cash

 inflow and outflow in financial department.

**COMPUTER PROFICIENCY ~**

Basic computer skills, some knowledge on office 2015 package

**LINGUISTIC PROFICIENCY ~**

|  |  |  |  |
| --- | --- | --- | --- |
| **Language** | **Read** | **Write** | **Speak** |
| English | Yes | Yes | Yes |
| Hindi | Yes | Yes | Yes |
| Bengali | No | No | Yes |
| Gujrati | No | No | Yes |

**EXTRACURRICULAR ACHIEVEMENTS ~**

* Attended N.C.C Campus,Blood Donation Camps, Peace and Harmony Camps.
* Participated in Cricket Tournaments.

**OTHER INTERESTS~**

* Listing to Music, bike ridding, Playing Volleyboll, Basket-Ball
* Painting
* Cooking

Date :

Place: Vadodara

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