# Santhosh Kumar

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Ohennai, India

#### **PROFILE**

Achievement Is always depends How smart we work over it .

#### **EXPERIENCE**

## **E-commerce Executive**

iii Nov 2018 - Present

The Organic World | Bengaluru, India

- Create & maintain website content and ensure all content is up to date and ensure all pages, products & prices on the site are correct, updated and in line with trading at all times.
- Create & implement tactical offers to support specific products and target specific market
- Responsible for creating high lead converting landing pages and news articles.
- Co-ordinate with all cluster mangers for fulfilling the orders and to improvise the sale.
- Handling vendor and inventory management by coordinating with category team.
- New product implementation and maintaining existing ones.

#### **Procurement Executive**

iii Apr 2018 - Sep 2018

The Earth Reserve

- Bangalore-----
- . Responsible to evaluate the supplier by looking at the price and quality of the provided items, and how fast a delivery can be completed.
- · Negotiating and Closing great deals in short period of time.
- · Visiting the supplier's plant and distribution center. To ensure quality standards are maintained.
- Meet product managers and discuss aboutForecasting of the product for the upcoming weeks.

# **Executive Procurement**

iii Jan 2015 - Apr 2018

S. K Electricals

- Responsible to source, negotiate and purchase materials from suppliers.
- Issuing Purchase Orders to Suppliers and work orders to contractors.
- Evaluate vendor's quotation to ensure that they are in line with the competitive price, technical and commercial specifications required.
- Evaluate supplier performance based on quality standards, delivery time & best prices and ensure all the criteria are met according to the organizational requirements and expectation.

### **EDUCATION**

**MBA** 

Loyola college

**B.E. Electronics** 

**2018** 

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• Operations And Supply Chain Management

Distriction of Francisco and the second of Association of

**2014** 

Bhajarang Engineering college (Anna University)

Class XII e 2010

Infant Jesus Matriculation Higher secondary School

• Science, Mathematics and Computer science

SKILLS

Other System

India Experience Demand Planning Travel Management

Material/ Inventory Planning

**LANGUAGES** 

English

Fluent