

Nakul Wadhwa

Focused Sales Manager committed to motivating others and offering extensive knowledge penetrating new territories and promoting product lines. Highly effective mentor driven to assess individual and group performance to implement improvements and set goals. Determined individual with background in establishing and nurturing lucrative partnerships.

Experienced **Job Title** well-versed in developing performance-oriented cultures devoted to continuous improvement and revenue growth. Results-focused leader with proven success in maintaining long-term growth. Excels in building long-lasting, productive client relationships to boost customer numbers and market share.

Contact

Address

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Phone

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Skills

Sales processes

Business development and planning

Analytical problem solver



Sales expertise



Work History

2011-05 -

2020-09

Sales Manager

Thukral And Sons , Delhi , Delhi

- Coached employees in successful selling methods and encouraged cross-selling to drive revenue.
- Improved sales processes to streamline customer acquisition and onboarding strategies.
- Conducted research to target, engage and partner with suppliers, negotiating beneficial, cost-saving deals.

Education

2005-05 -

2008-08

Marketing Management And Retail Business : Marketing Management And Retail

College Of Vocational Studies Delhi University - Delhi
Post graduate in global management from UCLAN university of UK . Commenced from September 2008 to may 2010.

Accomplishments

5 years of accomplishment in selling of chemicals for automobile sector