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| **Neelam.Mahender.****mahineelam99@gmail.com****Contact No.:9885865101****Personal Details:**Date of Birth: 21-05-1986Sex: MaleNationality: IndianMarital Status: Un Married Languages Known: English, Telugu, and Hindi.**Educational Profile:****SSC**Year of passing: 2003**Intermediate (C.E.C)**Year of passing: 2005**B.com**Year of passing: 2008**MBA (Finance)**Year of passing: 2011**Address For Communication:****Temporary Address:**Kushal Towers,indra nagar.Yousuf guda, Secendrabad**Permanent Address:**H.No-18-1-109,Addagunta palli.Godavarikhani, Karimnagar | **RESUME**Objective:* To be associated with a progressive organization that provides an opportunity to apply my knowledge and skills by utilizing my abilities developed through my education with an opportunity for career growth to promote the growth of organizational goals through committed, dedicated effort and determination with latest trends and technologies.

**Work experience::** .1. Worked as a Distributers Sales Executive in L&P Enterprises from the date of November 2011 to December 2013.

 Client: Vodafone2 Worked as a Consultant Sales in Maruti from the date of January 2014 to may 2016 3 Worked as a Team Leader in Royal Enfield from the date of June 2016  To December 20174 Working as a Sales Development Manager in HDFC Life Insurance from  the date of January 2018 to December 20195 working as a Senior Client Relationship manager in Aditya Birla sun Life Insurance from the date of December 2019 to till date **Job profile:*** Marketing and Promotional activities of the Product
* Ensures sales target achievement as per the target.
* Listening to customer requirements and presenting appropriately to make sales.
* Responsible for the Retail sales of the showroom
* Strengthening the Sales of the product through Distributors in Retail Counters.

Highest Degree:MBA (Finance)  Software’s:Using Software’s :Tally Erp9 & Microsoft dimension  Personal Skills:* Comprehensive problem solving abilities.
* Good at Communication Skills and Quantitative reasoning.
* Willing to learn new technologies.

Hobbies & Interests:Reading news paper.* Listening to music
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**Strengths:**

* Ability to work with team or an individual.
* Able to complete the tasks in specific time.
* You will find me quite pleasant to work with being very considerate and open minded when it comes to input suggestions.
* Good verbal written communication skills.

**Weakness:**

* Forgetting about the time while working.

**Project profile:**

**Project Title : Ratio Analysis.**

**Undertaken At : College**

**Duration :**  **2 Months.**

**Organisation : Anika Bajaj.Pvt. Limited.**

**Declaration**

I declare that above mentioned particulars is true to the best of my knowledge and I belief.

Date:

Place: Hyderabad (N.Mahender)