

Vipul Tiwari

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Address : Sa 2/240 M-C-1A, Laxmi Nagar Colony,
Pandeypur, Varanasi

Experience Summary :

- Core competency in Operation, General Business Management and Relationship Management.
- An effective communicator with good presentation skills and abilities in forging business and establishing beneficial relationships with customers.
- Team player with strong analytical, problem solving & organizational abilities.

Professional Experience

HDFC Sales Pvt. Ltd.

(Mar 2018 to Feb 2019)

Sales Officer, Gurugram, Haryana

- Responsible for interacting with customers, answering queries and solving problems by providing customized solution to client.
- Generate new business to achieve defined sale targets.
- Lead generation through sending proposals and mailers.
- Provide professional customer service to achieve a high percentage of customer satisfaction and retention.
- Achieve "Best in class" productivity in order to maximize the efficiency of the sales process.

ISS India

(May 2016 to Dec 2017)

Marketing Executive, Mirzapur (U.P.)

- Giving presentation to clients for sales.
- Generate new business to achieve defined sales targets.
- Lead generation through sending proposals and mailers.
- Meeting with existing set of clients and penetrating the new set of product and services.
- Arrangement of right set of employees of site.
- Weekly meeting with supervisor and field marshals to understand the client requirement.

Academic

Exam/Degree	Year	Name of Institute	Board/University	%age
S.S.C	2009	Atulanand convent School	C.B.S.E.	48%
H.S.C.	2014	G.G.I.C., Varanasi	U.P. Board	72%
Graduation (B.A.)	2017	C.S.J. M. University, Kanpur		52%
L.L.B.	2019	V.B.S. Purvanchal University		appearing

Personal Details

- Father's Name : Mr. Rakesh Tiwari
- Mother's Name : Late Pushpa Tiwari
- Gender : Male
- Date of Birth : 22-10-1992
- Marital Status : Unmarried
- Mother language : Hindi
- Nationality : Indian
- Language Known : Hindi & English

Declaration

I hereby declare that the above mentioned information is true to the best of my knowledge. If I am being given the opportunity to serve the organization, I will leave no stone unturned to prove my ability.

Vipul Tiwari.