

AMRISH KUMAR

A – 1319 SANCHAR VIHAR ITI
MANKAPUR GONDA - 271308

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CAREER OBJECTIVE:

I am looking forward to a challenging job in the area of sales and marketing where I could contribute my self as a team member as well as to lead the team, and have the opportunity to learn and grow.

KEY SKILLS:

- Managerial skills to motivate people and handle effectively.
- Maintaining channel sales through channel development.
- Handling sales team of our location and giving them continuous support of developing sales.
- Computer skills (Knowledge of MS Office).
- Ability to work under pressure.
- Quick learning ability.

WORK EXPERIENCE:

(From Feb.2015 to continued)

COMPANY NAME: FAIR MATE CHEMICALS PVT. LTD.

DESIGNATION: Area Sales Manager (Projects).

JOB PROFILE:

- Handling RMC Plants in Lucknow.
- Visiting construction sites & **conducting trials of concrete for finalizing admixture.**
- Visiting **highway and power projects** and making sales.
- Handling channel sales through dealers and retailers network.
- Visiting big industries of UP like NTPCs for sales and marketing of our chemicals.

- Meeting to Architects and structural Engineers for suggesting chemicals to various builders& customers for generating the sales.
- Meeting to govt. organizations as well as to private organizations (various industries) for suggesting our product &finalizing the deal.
- Visiting constructing sites (big projects) for generating information about architects, engineers, builders and contractors.
- Good experience in working of road, power and building projects.

(From 01.03.2012 to 15.09.2012)

COMPANY NAME: Paul Merchants. Ltd.

DESIGNATION: Marketing Executive (Service Deptt.)

JOB PROFILE:

- I am search new clients for company and with company also with company norms.
- Daily I am visit old 8 to 10 clients for provide the our company service and resolved the query also.

PROFESSIONAL QUALIFICATION:

- **M.A.** from **Dr. R.M.L. Awadh University, Faizabad** in 2014.
- **B.A.** from **Dr. R.M.L. Awadh University, Faizabad** in 2012.

TECHNICAL QUALIFICATION:

- Four week computer awareness course from 13-06-08 to 02-07-08 at **CSI**, Mankapur Chapter Sancher Vihar ITI ltd. Mankapur, Gonda.
- **Computer Hardware Diploma** from 13-07-2009 at Meena Saha Institute of Technology & Management, Gonda.
- **DOEACC “CCC”** exam passed in 2011.

Software: Internet, MS office, Photoshop, Computer fundamental, Hindi – English typing.

Hardware: Installing and configuring windows, Hardware troubleshooting.

Operating System: Windows XP, Windows 7.

PERSONAL PROFILE:

Date of Birth : 4th March 1991
Fathers Name : Amrish Kumar
Sex : Male
Marital Status : Married
Hobbies : Traveling & seeing movie.

REFERENCE

(Available on request)

Date

Place

(AMRISH KUMAR)