

My Resume.



Name: Pankaj Jeshingbhai Barot

D.O.B.: 24th April 1967

Sex: Male

Educational Qualifications:

Completed 10 std. from Smt. Manekba Krushi Vidyalata, Adalaj, Dist- Gandhinagar with 55% marks in March 1982.

Completed 12 Commerce from Smt .Manekba Krushi Vidyalaya, Adalaj, Dist- Gandhinagar with 60% marks in March 1984.

Completed graduation in Commerce from Gujarat University in March 1987 with 45% marks

Work Experience:

BRAND AID PVT.LTD.

Currently working as Senior Manager-Corporate Accounts with Brand Aid Pvt.Ltd.

MSL GROUP CREATIVE+

Worked as Head- New Business Development with MSL GROUP CREATIVE (A division of MSL INDIA) July 2013 to July 2019.

I have experience of marketing in product side as well as concept side and also having skills to organize event and exhibition and media related all things. I am a creative person, which is needless to mention. I have the will to work hard and learn new things. Being a happy-go-lucky person, I can adapt to an office environment quite easily. I am computer literate as well as net savvy.

I have developed the industrial division. At that point of time the agency was having only 5 clients on hand and as of today the agency has 300 clients out of which 180 clients were converted by me.

20% of the total revenue of the agency contributed by me.

K & D Communication Ltd

Worked as Business Development Manager with K & D Communication Ltd.(Industrial Exhibition Organizer) from March 96 to June 2006.

My interests are in reading, watching and playing cricket and traveling.

Currently leading a team of NBD...

- Responsible for Domestic Sales Growth
- Major role in Exhibition and Events Execution
- Vendor Sourcing
- Brand Development Strategy for Clients
- Commercial Negotiation
- Team Development and Training
- Identifying New Pitching Areas

Specialties:

- Customer Relationships
- Client Servicing
- Contract Negotiations
- Sales Growth
- Leadership
- Market Development
- Sales Pipeline Expansion
- Team Work

Present Salary : Rs.85,000/- per month

Mobile Bill: Paid by company-Actual

Laptop: Provide by Company with data card

Expected salary: Negotiable

Address: C/202 Second Floor, Ariane Casa Flat,
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