**MANOJ KUMAR** manojkumarbhati@gmail.com; + 91-9873076564

**SENIOR MANAGER ~ SUPPLY CHAIN MANAGEMENT**

**PRODUCTION, PLANNING & CONTROL |INVENTORY MANAGEMENT | PROCUREMENT | NAVISSION ERP**

Leader with prolific experience of 35+ years (15 years of Indian Navy + 20 years of Industrial)acquired in Production, Planning and Control, Sourcing, Procurement, Inventory Control and Enterprise Resource Planning across the telecom industry. Adept at creating supply chain management strategies that increase efficiency and speed and optimizing warehouse operations with high level of commercial acumen. Manages the supply relationship with key identified customers based on business priorities and delivers against performance KPIs. Record of implementing a planning process for material availability and monitor vendor performance to minimize cost and lead-time to improve strategic business development. Proven ability to lead, develop, mentor and motivate a team in a fast paced supply chain environment

**Areas of Emphasis**

Production, Planning & Control | Procurement | Inventory Management & Control | Material Management| |Vendor Management |Supply Chain Management| Warehouse Operations | Logistics | Innovation | Market Forecasting | Microsoft Navission | Purchase | Order Management | Cost Optimization | Performance Management| Process Compliance | Stakeholder Engagement| | Team Management

**PROFESSIONAL EXPERIENCE**

**Senior Manager – SCM | VIHAAN NETWORKS LTD, Gurgaon, Haryana, India** 2014 – Present

**Executive > Senior Manager** | **SHYAM TELECOM** 1999 – 2014

Joined Shyam Telecom in 1999 as Executive SCM – Planning. Grew up the career ladder through promotions to the level of Senior Manager due to exceptional performance. Then joined Vihaan Networks (Group company of Shyam Telecom) as Senior Manager – SCM in 2014.

Growth Path (Shyam Telecom)

**Executive**, 1999 to 2004 | **Senior Executive**, 2004 to 2007 | **Deputy Manager**, 2007 to 2010 | **Manager**, 2010 to 2013 | **Senior Manager**,  2013 to 2014

Associated with the Production, Planning and Control department managing inventory and supply chain operations efficiently.

Products: **DECT, VSAT, MARR Radio, DMR Radio and GSM, DCS, PCS, UMTS & CDMA Repeaters, Passive Items**

Customers: **BSNL, Airtel, Vodafone, Spice, Idea, Reliance, Ericsson and Export**

**SUPPLY CHAIN & LOGISTICS**

* Ensure Supply Chain policies and processes are established and adhered to; ensuring goals and objectives for all regulatory, legal, corporate and compliance requirements are met.
* Manage inventory, warehouse, distribution, and warehouse infrastructure.
* Ensure zero damage /storage charges through effective execution of clearance activities for all company shipments.
* Monitor, coordinate and supervise flow of goods; incoming, outgoing, storage, returns of warranty and exchange equipment/parts and inventory.
* Manage the proper upkeep & maintenance of all goods to enable easy handling, identification & protection from damages.

**PRODUCTION, PLANNING & CONTROL**

* Liaise closely with the production and management teams to control the planning of on-time requirements for the manufacturing process utilizing an MRP system.
* Assess and co-ordinate work flow, plan and prioritize production to ensure maximum performance and minimum delay for work in progress (WIP) as well as the scheduling of spares and service parts using the MRP system.
* Lead capacity planning activities ensuring delivery against operational requirements which optimize manufacturing efficiency and costs.
* Proficient in preparation of daily MRP and production schedule as per Orders and market forecasting on ERP Microsoft Navission.

**INVENTORY MANAGEMENT | PROCUREMENT**

* Identify stock management opportunities including residual stocks, short life product and inbound issues.
* Review purchase requisitions and process purchase orders utilizing best purchasing practices, principles and policies.
* Develop new vendors; consider smart and less expensive solutions, product quality and cost, and vendor capability to ensure present and future material availability.
* Develop vendors into strategic partners; identify & develop potential vendors/ suppliers for achieving cost effective purchases of materials/services and reduction in prices and timely delivery.
* Procurement, availability and follow-up day to day material requirements for shop floor for various modules for Stores.

**OPERATIONS| PROCESS MANAGEMENT**

* Identify bottlenecks to improve systems & processes of Supply chain (Partner Onboarding, Order management, invoicing & logistics, Performance management).
* Develop SCM transformation/digitization plan and implement the same across business verticals to drive efficiencies at business level.
* Drive cost optimization programs, timely delivery, control quality and risk analysis
* Work with 4M (Men, Material, Machine and Method) to increase the productivity and delivery dates; improved delivery performance of plant by reducing inventories from INR 8 Cr to INR 5.50 Cr.
* Work towards lean manufacturing (TPM, DIL, 5S Poka Yoke, JIT).

**PREVIOUS EXPERIENCE**

**Leading Electrical Radio Mechanic & EDP | INDIAN NAVY** Jan 1984 – Jan 1999

**EDUCATION / CERTIFICATIONS**

* Computer Hardware & Networking Crash Course (Two Months) 1993
* Certificate in Computer Appreciation Course from Naval Station, Karanja, Mumbai, 1993
* Diploma in Advance Computer Science & Application with Hardware Maintenance, NITMA, New Delhi, 1998
* Diploma in Electrical Radio from INS Valsura (Indian Navy Electrical School), Jamnagar, 1985
* Graduation Certificate from Indian Navy, 1999

**TECHNICAL SKILLS**

**Operating Systems :**  MS-DOS, WINDOWS (ALL VERSIONS), WINDOWS-NT, LINUX, Novel NetWare

**Applications/Packages** **:** MS-Office, Star Office, Lotus 1-2-3, Lotus SmartSuite, WordStar

**Programming Tools :** FoxPro, BASIC,

**Browser/E-mail :** IE, Netscape, Outlook Express, MS-Outlook, Google Chrome

**ERP :** Microsoft Navission ERP

Date:. Manoj Kumar

Place: Gurgaon