

## PROFILE

A Qualified MBA professional with experience in projects related to Operations, Procurement, Vendor development, Process-Improvement along with end-to-end execution.

## SKILLS

- Vendor Management
- Procurement
- Problem Solving
- Data Analytics
- Financial Reporting
- Process Improvement
- Stakeholder Engagement
- Data Visualization
- Team Leading

## INDUSTRY

- AUTOMOBILE
- HEALTHCARE
- E-COMMERCE

## TOOLS

- SAP- MM Module
- JIRA(project Management tool)
- MS-Excel
- Python(Basics)

## ACHIEVEMENTS

- **Campus finalist**, Plan-O-Chain, a supply chain & marketing case competition by **Nestle**
- **Winner** of NITIE Futsal competition

## CERTIFICATIONS

- Supply chain management exe certification by **CII**
- **Excel** - Beginner to **Advance** online course
- **Data Science & Machine Learning**

## EXTRA - CURRICULAR

- **Sergeant at Arms Toastmasters International Club**, managed inventory & organized meetings

## HOBBIES

- Playing & watching soccer, listening to music, reading novels

# DEEPESH KAUSHIK

Supply Chain, Operations, Planning

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**Ather Energy** Associate Commodity Manager **June 2020 - present**

<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"><li>• <b>Own, develop</b> &amp; manage complete <b>value chain</b> of electronics components as per organizational needs.</li><li>• <b>Spearhead</b> projects to increase manufacturing <b>Straight Pass Ratio</b> &amp; reduce <b>customer field complaints</b></li><li>• <b>Regulate</b> financial account of vendor by <b>undertaking</b> reconciliation &amp; negotiating RM obsolescence.</li></ul>
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**Project 1 Title : Strategize procurement of public charging infrastructure parts**

<b>Methodology</b>	<ul style="list-style-type: none"><li>• <b>Evaluated</b> internal SC of CI vendor, understood the existing <b>challenges, complexities</b> &amp; finances involved.</li><li>• <b>Led</b> a cross functional team to <b>develop material flow</b> process &amp; implemented <b>B2S2 model</b> with vendor.</li><li>• <b>Controlled</b> RM stock at all echelon by <b>collaborating</b> with sub-suppliers &amp; <b>planning</b> order cycle as per LT</li></ul>
<b>Achievements</b>	<ul style="list-style-type: none"><li>• Achieved <b>100% inventory level</b> at dealer location as per Ather's city expansion plan in Pune &amp; Mumbai</li></ul>

**Project 2 Title : Upscale manufacturing capacity of vendor(IPEC) to meet growing sales demand.**

<b>Methodology</b>	<ul style="list-style-type: none"><li>• Studied existing assembly processes by <b>time motion study</b> &amp; <b>build</b> CA sheet to find out the <b>bottlenecks</b>.</li><li>• <b>Computed</b> space &amp; manpower requirements &amp; provided additional test setup to reduce EOL check time.</li><li>• <b>Consulted</b> vendor to move to a bigger facility, <b>add</b> second shift and reduced part <b>packaging cycle time</b>.</li></ul>
<b>Achievements</b>	<ul style="list-style-type: none"><li>• Increased production capacity of IPEC from <b>55 per day</b> to <b>240 per day</b> in a span of 12 weeks</li></ul>

**Project 3 Title : Supply chain design of NCR vendors**

<b>Methodology</b>	<ul style="list-style-type: none"><li>• <b>Mapped</b> E2E material flow &amp; carried out <b>trend analysis</b> to understand all touch points &amp; deviation wrt. ETA</li><li>• <b>Liaised</b> with logistics team &amp; 3PL partner to develop new flow by <b>consolidation</b> of all parts in one shipment.</li><li>• Examined detailed cost breakup of each part, carried out <b>CBA</b> &amp; changed the <b>incoterms</b> from DAP to EXW</li></ul>
<b>Achievements</b>	<ul style="list-style-type: none"><li>• Achieved monthly saving of <b>1.4 lacs in ICC</b>, improved <b>ITR by 33.3%</b> &amp; reduced transit damage by <b>90%</b></li></ul>

**Flipkart** Corporate Project **Dec 2019 – Jan 2010**

**Project Title : Develop business model & operations strategy for Hyperlocal Delivery**

<b>Methodology</b>	<ul style="list-style-type: none"><li>• Undertook <b>AS-IS analysis</b> &amp; <b>Benchmarking</b> of national &amp; Int. players to ideate hybrid fulfilment model</li><li>• <b>Calculated</b> Capex, Operating cost &amp; <b>estimated</b> Revenue growth trend to find out <b>Break-Even</b> timeline</li><li>• Formulated <b>customer order journey, replenishment planning</b> of mini stores &amp; rider allocation <b>method</b></li></ul>
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**Dr. Lal Pathlabs** Management Intern **Apr 2019 – May 2019**

**Project Title : Dynamic load allocation of phlebotomists for door-to-door pickup service**

<b>Methodology</b>	<ul style="list-style-type: none"><li>• Collected, organized &amp; analyzed customer order data to check <b>KPI adherence</b> &amp; find areas of improvement.</li><li>• <b>Developed</b> allocation logic of riders &amp; performed feasibility analysis in collaboration with Logistic &amp; IT team</li><li>• Prepared <b>pilot project plan</b> for implementation of new allocation logic in Noida with recommendations</li></ul>
<b>Achievements</b>	<ul style="list-style-type: none"><li>• <b>Formulated</b> advanced scheduling algorithm of riders which <b>reduced</b> total distance travelled by <b>19%</b></li></ul>

**L&T Constructions** Senior Engineer **Jul 2016 – May 2018**

<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"><li>• <b>Coordinated</b> with <b>Planning, Quality</b> and <b>SCM</b> departments for smooth execution of EMP-4 project</li><li>• <b>Forecasted</b> monthly req. of sand, cement &amp; aggregates in batching plant &amp; scheduled its transportation</li><li>• Estimated and finalized <b>Bill of quantity (BOQ)</b> for 2 electrical &amp; 2 civil projects worth 50 lakhs in total</li><li>• Developed <b>Vendor Selection Matrix</b> to select suitable vendor &amp; negotiate terms &amp; condition for 4 projects</li><li>• Ensured <b>optimal resource utilization</b> by planning &amp; scheduling of manpower &amp; machinery required at site</li><li>• <b>Oversaw</b> foundation laying project for Overhead equipment &amp; Substation area spanning a stretch of <b>50 KM</b></li><li>• <b>Liaised</b> with a 3<sup>rd</sup> Party Survey team for data collection to <b>develop</b> Overhead equipment layout drawings</li><li>• Planned <b>inbound transportation</b> of various site equipment such as Transformers, MS steel- Bars and rods.</li><li>• <b>Conducted</b> safety audit with <b>DFCC and RITES clients</b> of the 25 m<sup>3</sup>/Hr. capacity concrete batching plant</li></ul>
<b>Achievements</b>	<ul style="list-style-type: none"><li>• <b>Achieved</b> 945 no. of Overhead Equip. foundation with zero accident against quarterly benchmark of 800</li><li>• Modified <b>operating schedules</b> of Plants and machineries which led to increase in its <b>utilization by 25%</b></li><li>• Planned and prepared alternate routes for transit mixtures leading to <b>reduction of 40%</b> in site arrival time</li><li>• <b>Saved Rs 1 lakh/month</b> by identifying &amp; resolving discrepancies b/w actual labor strength &amp; DLR report</li></ul>

## Scholastic Record

Year	Degree	Institute	CGP/%	Remarks
2020	PGDIM	NITIE, Mumbai	8.54	<b>Distinction</b>
2016	B.Tech (Electrical Engineering)	NIT, Raipur	79.40	<b>1<sup>st</sup> Division</b>
2012	12 <sup>th</sup> (CBSE)	DAV Public School Bilaspur	91.80	<b>94.66% in PCM</b>
2010	10 <sup>th</sup> (CBSE)	DAV Public School Bilaspur	89.30	<b>10 CGPA in Maths</b>