**RESUME**

**ABHIJEET BALASAHEB KAKADE**

**PRESENT ADDRESS**: -

B1 FLAT NO 306 MANJEET PRIDE CIDCO WALUJ

MAHANAGAR-I AURANGABAD - 431136

Mobile: 9403888007

**E-mail ID**: **akakade75@gmail.com**

**CAREER OBJECTIVE: -**

To be a part of growing and reputed organization which provides me ample opportunities to utilize my skills and knowledge, which helps to my professional as well as personal growth.

**STRENGTHS**: -

► 5 years of work experience with Kotak Mahindra Bank and ICICI Securities.

►Ability to acquire and apply knowledge rapidly. Well regarded for inter-personal, written and oral communication skill.

► A good team player, have an experience of working with more than 6 members team.

► Able to work in a multitasking and competitive working environment.

**EDUCATION**: -

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| --- | --- | --- | --- |
| **Degree** | **Year of Passing** | **Percentage** | **Board/ University** |
| B. A | 2013 | 61.92 | B.A.M.U. |
| H.S.C.(12th) | 2010 | 55.17 | M.S.B.S.H.S.E. |
| S.S.C. | 2008 | 71.53 | M.S.B.S.H.S. E |

**WORK EXPERIENCE: -**

**Current Organization (ICICI Securities: Sr. Sales Manager)**

**JOB DESCRIPTION: -**

Working as a Team Manager for 6 members team since March -2018. Team is responsible for opening of the DE-MAT A/c for ICICI Securities. We also support the existing clients for the trades on daily basis. We as a team generate the leads for Mutual Funds, Life Insurance, General Insurance, CASA, Gold Loans, Personal Loans.

**PREVIOUS WORK EXPERIENCE: - KOTAK MAHINDRA BANK (Asst. Manager)**

**JOB DESCRIPTION: -**

We as a team used to generate the leads for Mutual Funds, Life Insurance, General Insurance, CASA, Gold Loans, Personal Loans. Converting online leads for Savings A/c opening, used to face customers on daily basis.

**COMPUTER KNOWLEDGE**: -

► OPERATING **SYSTEM:**

MS-Office, Windows XP 07

**► DATA BASE KNOWN:**

MS-Access

**PERSONAL PROFILE**: -

Name : ABHIJEET B. KAKADE

Date of Birth : 29th JULY 1993

Fathers name : BALASAHEB SHRIRANG KAKADE

Mothers name : SUMAN BALASAHEB KAKADE

Nationality : Indian

Languages known : Marathi, Hindi, English

Hobbies : Reading, Travelling, Photography.