RESUME

**C. ADISESHAN**

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CAREER OBJECTIVE

To peruse a challenging career and aspire to work and excel in a dynamic and progressive environment which is challenging, encouraging and gives me scope to explore my knowledge and to serve the organization to the best of my abilities and skills.

# PROFESSIONAL EXPERIENCE:

# 15+ Years of experience in the field of estimation, production planning and control for projects & Heavy Engineering Equipment’s.

**JOB PROFILE**

* Cost estimation of EPC projects and products for Mining and mineral processing plants.
* Extend a strong back-end support for Sales team in obtaining orders.
* Preparing and floating RFQ for bought out items.
* Negotiation with vendors
* Development of new vendors
* Estimation for global offices and creating standard templates for each product category
* Cost control and providing alternate solution to meet the budget
* Team player and supports, Sales, Proposal, Supply Chain and Project Management
* Production planning and controlling for Fabrication, Machine shop and foundry
* Purchase and Procurement Support.
* **Current Employer : FLSmidth Private Limited, Chennai**

Department : Sales, Proposals & Estimation – Assistant Manger

Period : Jan 2012 – Till Date

Being a part of cost estimation department for the past 6.5 years, providing estimates for Crushing, Milling, Pyro Processing & Separation products and plants.

Sound knowledge of estimation of Projects involving Mining machineries like Mills, Thickeners, Filters, Flotation, Kiln, etc. & other Utilities.

**Job Responsibilities:**

* Detail study of drawings, process flow sheet, equipment flow sheet and tender documents
* Evaluation of technical and commercial offers
* Experience of handling and estimating turnkey Projects involving large complex flow sheet – crushing, grinding, beneficiation, Pyro processing and handling system
* Have been part of team winning first time orders – Coal washery system, Filter press, and Grinding mill and Pyro processing system
* Active team player and have good interpersonal skill. Coordinate with engineering, electrical, piping, civil & structural, project management, supply chain departments for generation of BOQ for cost estimation and various clarifications
* Evaluate the inputs provided by supporting department like Utilities, Electrical, Civil & Structural
* Preparation of detail equipment List & bill of quantity for the complete plant and product
* Arrange for quotes from the domestic and international vendors based on the requirements
* Negotiating price with vendors
* Prepare on time estimates with high level of accuracy and predictability
* Preparation detail cost estimation for core equipment’s and prepare cost sheet for BoQ of complete project, compile other cost & arrive at total project cost
* Create template for each product
* Prepare estimates for global offices and have been successful in winning orders
* Maintain date base for bought out items, manufacturing rates & Engineering BOQ
* **Previous Employer : KCP Engineering Division**

Department : Production Planning & Estimation

Period : Jan 2006 – Jan 2012

**Job Responsibilities:**

* Study drawings and to prepare the shop orders as per the requirement of the job order transmittal sent by the marketing dept.
* Raising DMPR & sub contract requests after studying the feasibility where we can easily get the material from the market
* Decision making (in house manufacturing or subcontracting/ brought outs)
* Detail of raw material planning and arranging of raw materials
* Selection of best method of operation to minimize the operation time and reducing the cost of production
* Analyzing the raw material plate’s requirements effective nesting by using ACA
* Designing the fixtures and jig plates for repeated and complicated works
* Preparing status & schedule of the jobs on monthly basis and also to update the status to customer on regular basis
* Productivity improvements to improve cycle time
* Production Planning based on available Man power & Machine power
* Identifying bottle necks in manufacturing area
* Estimation – Cost Estimation of Core Components for Minerals Plant, Cement plants, Steel Plants, Power plants etc.
* Industrial Engg – Man Power Estimation & Productivity Improvement activities

**PAST EMPLOYERS**

* **Brakes India - Chennai**

Period : June 2004 to June 2005

* **Delphi- TVS Diesel System** - **Chennai**

Period : August 2003 to July 2004

QUALIFICATION

* Bachelor Degree in Mechanical Engineering from Sathyabama University (Part time 2009-2013)
* D.M.E – V. Ramakrishna Polytechnic, Thiruvottiyur, Chennai.

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| **TECHNICAL SKILLS**  Office Tools – MS word, Excel, Power Point  Auto Cad – AutoCad -2006 |  |

**DETAILS**

Date of Birth : 09-08-1983

Marital Status : Married

Language : Tamil & English

**DECLARATION**

I hereby declare that the above written particulars are true to the best of my knowledge and belief and I will work with full dedication and sincerity to bring prosperity for the concern.            

Yours Faithfully

(C. ADISESHAN)

Place: Chennai

Date: