**SUNNY SINGH**

E-Mail: singhsunny599@gmail.com

Contact No.: +91-96651 62300

**CAREER OBJECTIVE**

Intend to build a career in leading corporate environment with committed & dedicated people, which will help me to explore myself fully and realize my potential.

**PROFILE SUMMARY**

* PGDM from INDIRA INSTITUTE OF MANAGEMENT,PUNE
* Highly energetic having a keen aptitude for learning and productively applying new knowledge resourcefully
* Abilities in handling multiple priorities, with a bias for action and a genuine interest in personal and professional development
* Underwent summer internship at IFIANS Corporate Services (P) LTD, growing their marking opportunity in Wipro, Tech Mahindra & Infosys.
* Adaptable and flexible with strong communication skills with proficiency at grasping new concepts quickly and utilising the same in a productive manner
* Awarded for growth in business of Saurashtra Area in the year 2017-18

**PROFESSIONAL SNAPSHOT**

* An astute professional with 2.3 years in ICICI Prudential Life Insurance Co. LTD. As Business Trainee, Project Manager & National Relationship Manager
* Adapt at performing operation effectively and efficiently, coordinating with various branches and growing business opportunity.
* Demonstrated business acumen with high growth in business and increasing VNB.
* Adaptable and flexible with strong communication skills and negotiation skills.
* A total of 2.3 years of working Experience in the insurance market of Gujarat.

**ORGANIZATIONAL SCAN**

Organisation ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD

Title Assistant Sales Manager

Duration 1st May 2017- 31st August 2019

Current Organisation Axis Bank

Title Deputy Manager

Role Branch sales Manager

 Currently Managing three branches of Axis bank in liability sales channel

 Managing a team of 10 people( Business development Executive and Officer sales)

Current CTC 4.50 lakhs

Duration 7th November – Till Now

**ACADEMIC CREDENTIALS**

* PGDM (Finance) from INDIRA ,PUNE with 62.8 %, 2017
* BBA (Finance) from Christian Eminent, Indore 2015
* HSC from MA Durgaji Vidyalaya Siddiquepur , Jaunpur, CBSC Board with 73.80 % : 2012

Other:

* Vocational Course in Financial Modelling Course from IMS Pro School,Pune : 2016
* Workshop on Basic To Advance Technical Analysis from Precision Investment Services : 2016
* NSE Certification in Financial Market in Beginners Module & Capital Market : 2011

**SUMMER INTERNSHIP**

Organisation IFIANS Corporate Services (P) LTD

Title Comprehensive Study of Mutual Funds

Duration 20thMay to 5th August 2016

Brief Main purpose of the project was to file tax returns & proposing the investors for MF as well to grow the marketing opportunity in corporate sector.

*Significant highlights*

* 120 Tax filing done
* 30 Investment opportunity created for company in MF
* Marketing opportunity generated in Tech Mahindra, Wipro, Infosys & TCS

**INDUSTRIAL VISITS**

* Wilo Mather + Platt Pumps (1 Day) – 2016, Understanding the Engineering Operational Unit

**EXTRAMURAL ENGAGEMENTS**

*Played:*

* + Winner – 3rd In Quiz Competition - 2015 at Christian Eminent.
	+ Winner – 3rd in Extempore Competition – 2014 at Christian Eminent.

**IT SKILLS**

* Well versed with MS Office (Word, Excel & PowerPoint)

**SOCIAL ENGAGEMENT**

* Pro-actively participated in Blood Donation Camps in 2012-13

**PERSONAL DETAILS**

Father’s Name Mr Bhanu Pratap Singh

Date of Birth 25th October 1993

Address 179 Pilkhini Thana Gaurabadshahpur Jaunpur, UP - 222001

Language Proficiency English & Hindi