Sachin k byelle

**Mobile:** 9823134441 ~ **E-Mail:** sachin4byelle@gmail.com

**Address: -** A/p-Bhurikawathe, Tal-Akkalkot, Dist-Solapur, Pin-413218, Maharashtra

I would like to seek a challenging position in great esteemeted organization, so as to prove my skills in my discipline

**Areas Of Expertise**

* Planning & Execution of Works.
* Manpower Handling & Utilization.
* Read Technical Drawings.
* Negotiation Skills
* Prepare Quotations
* Good interpersonal skills
* Time management.
* Telecommunication skills
* Customer service
* Quick learner
* **POSITIVE THINGS-“I am quick learner and great team player”.**
* **NEGATIVE THINGS-“I concentrate on one think at a time”.**

**Professional Experience-**

* **Wiegand India Private Ltd (Still working last 2 year 6 months)**

Sr. Sales Executive:

**Company Details:** This is Delhi based company. We are authorised distributor / partner of Silverson Limited (UK), we are dealing with laboratory Mixer, Inline Mixer, Batch mixer, Flashmixe (Powder to liquid mixer) etc.

**Area / Region: All over India.**

**Job Description:-**

* Lead Generate
* Visit to client
* Prepare quotation
* Send quotation
* Take follow up
* Participate in costing & pricing, negotiate accordingly
* Close the project
* Co-ordinate to transporter and end use
* Maintain Database
* **Allyone Industries (1 year)**

Sr. Sales Executive:

***Company Details:*** *This is Nashik (Maharashtra) based company. That is Manufacturing company, we have manufacture lab & pharma equipments, like.Stability or humidity chamber, Cold chamber, Deepfreezer, photostability, BOD incubator etc.*

**Area / Region: -** Gujarat.

**Job Description:-**

* Lead Generate
* Visit to client
* Send quotation
* Take follow up
* Participate in costing & pricing, negotiate accordingly
* Close the project
* Target region and improve sales channel.
* **Mack pharmatech Pvt Ltd (1 year)**

Marketing Executive:

**Company Details:** This is Nashik (Maharashtra) based company. That is manufacturing company; we have manufacture lab & pharma equipments, like. Stability or humidity chamber, Cold chamber, Deepfreezer, photostability, BOD incubator etc.

**Area / Region: -** *AP (Vizag / Vishakapatnam)*

**Job Description:-**

* Lead Generate
* Visit to client
* Send quotation
* Take follow up
* Participate in costing & pricing, negotiate accordingly
* Close the project
* Target region and improve sales channel.

**Educational Qualification- MBA (Marketing)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Exam Passed** | **Board / university** | **Year Of Passing** | **Percentage** | **Class** |
| M.B.A | Solapur University | 2015 | 58.83 |  Second |
| B.C.A | Solapur University | 2013 | 58.86% | Second  |
| 12th | Latur Board | 2008 | 63.33% |  First |
| 10th | Pune Board | 2006 | 68.26% |  First |

**Personal details**

**Languages Known:** Hindi, Marathi, Kannada and English

**Date of Birth:** 01 June 1991

**Preferred location:** All over India.

**Place**   **:**

**Date**    :

Signature