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**JOHN JP FRANKLIN**

**E-mail:**mail2johnfrank29@gmail.com| **Mobile No**:+91- 8668062521 | **Age**- 27yrs

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| **WORK EXPERIENCE**  |
| **Bajaj Finance Ltd – SALES MANAGER (DPF) May 2018 to Aug 2020**Roles and responsibilities * Monitoring the business, particularly involved in Sales management.
* Enhancing the business market.
* Managing the dealer relationships
* Drive Showroom sales numbers and increase finance penetration,
* Reconcillation of dealer payments
* Team handling & pitching the target to executives
* Ensure the target achievement on daily basis
* Ensure process rigour and controllership

Warehouse Executive at **TVS LOGISTICS** Services Ltd **March2017- April 2018** * Monitoring all inbound & outbound operations; particularly involved in shipping and transport management.
* Currently regulating warehouse tasks via mail and SAP.
* Received a letter of appreciation for effectively managing crises while ensuring that the team maintains prompt operations.
* Actively proposed a 24x7 billing model to minimize the billing-shipping time lag and to thereby maximize customer satisfaction.
* The above proposal was taken up and is on the process of successful implementation.

System engineer at **HCL Info-systems Ltd June 2014 - June 2015** * Worked as a site engineer at BHEL –RANIPET for a major project undertaken by HCL.
* Gained exposure in troubleshooting the most commonly occurring network problems- LAN and System related issues.
* Introduced improvements in business strategies based on customer feedback.
* Negotiated with customers and clients on behalf of the firm and received positive responses.
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| **SUMMER INTERNSHIPMBA-REVATHI EQUIPMENT LTD** |
| A thorough orientation and hands on exposure in the area of HRM and quality. This included working in key departments of the organization like manufacturing and quality assurance. |
| **EDUCATION** |
| **Qualification** | **Institute** | **Board** | **Year** | **%/CGPA** |
|  MBA  |  Karunya University Business School | Karunya University | 2017 |  7.69 |
| B. E ( ECE) |  GGR College of engineering | Anna University | 2014 |  6.2 |
|  XII | Danish mission higher secondary School  | TN State Board | 2010 |  60% |
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| **PROJECTS ANDASSIGNMENTS** |
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| **Academic Projects and Assignments** | Attended a workshop on “finger pulse oximeter security system” at Ranipettai engineering college, Vellore on 26th Feb, 2014.¬Winner of the national level expo on “android based deaf and dummobile” at Excel Science & Tech Expo 2014 in Excel Campus on 23th& 24thJanuary 2014Attended a workshop on “finger pulse oximeter security system” at Ranipettai engineering college, Vellore on 26th Feb, 2014.¬Winner of the national level expo on “android based deaf and dummobile” at Excel Science & Tech Expo 2014 in Excel Campus on 23th& 24thJanuary 2014* Winner of the national level expo on “Android based deaf and dumb mobile” at Excel Science & Tech Expo 2014 in Excel Campus on 23rd and 24th Jan 2014.
* **MAIN Project:** GSM based smart phone to vehicle communication.
* **MINI Project:** FSK Modem-It is used to transmit data using wireless connections.

Undergone an Industrial Visit at Ooty and understood the Radio astronomyoperation and industrial visit in ISRO at KeralaUndergone an Industrial Visit at Ooty and understood the Radio astronomyoperation and industrial visit in ISRO at Kerala* Understood the physics behind Radio Astronomy operations during an Industrial Visit to ISRO, Kerala.
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| **Certifications** | * Big Data Analytics
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| **EXTRA-CURRICULAR ACHIEVEMENTS** |
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| **Extra-Curricular** | Attended a workshop on “finger pulse oximeter security system” at Ranipettai engineering college, Vellore on 26th Feb, 2014.¬Winner of the national level expo on “android based deaf and dummobile” at Excel Science & Tech Expo 2014 in Excel Campus on 23th& 24thJanuary 2014* Attended a workshop on “Finger pulse oximeter security system” at Ranipettai Engineering College, Vellore.
* Member of College Placement Team
* Co-ordinated events like Business and Friendship Day Event
* Corporate relations core team coordinator in Karunya University.
* Conducted Best manager event in Karunya University in MINDKRAFT 2k16 which is an annual technical fest.
* Organized multiple events as a coordinator, during the 2 years at Karunya University.
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| **PERSONAL DETAILS** |

Father’s name : W.JAYA PRAKASH

Date of birth : 29.12.1992

Gender : Male

Nationality : Indian

LinkedIn URL : https://www.linkedin.com/in/john-frank-6b62257b

Passport Number : M3771473

Languages known : Tamil & English.

Permanent Address : 17c/1 Tamilnadu Housing Board, Annanagar, Tiruvannamalai(d.t.)

 I hereby declare that the information provided above is true to the best of my knowledge.

**DATE -** Yours Sincerely

**PLACE - J P JOHN FRANKLIN**