**S.THEJA.SWAROOP**

D.No 15-194/1, Near SVRGNR ZP Boys High School, SVS Nagar, Mylavaram, Krishna District, Andhra Pradesh Pin-521230.

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Professional Profile

An enthusiastic and self-motivated MBA graduate, who enjoys being part of successful and productive team, Quick to grasp new ideas and concepts, and to develop innovative and creative solutions to problems. Able to work well on own initiative and can demonstrate the high levels of motivation required to meet the tightest of deadlines.

Objective

Currently seeking a new and challenging role which will make best use of existing skills and experience while enabling further personal and professional development and that should help the organization to achieve their goal.

Core Competencies

* Familiar with working on MS Office.
* Problem solving skills.
* Target oriented.
* Quick learner.

Project Experience

A study on “CUSTOMER RELATIONSHIP MANAGEMENT” with reference to BIG BAZAAR in Vijayawada.

Key Learning:

1. Observed the brand awareness of BIG BAZAAR in Vijayawada.
2. Observed customer perception towards BIG BAZAAR products.
3. Implemented a new way of promotions to increase sales of various products.
4. Interacted with different types of customers throughout the program.
5. Learned to maintain good relationship with customers.

Computer Skills

Tools : MS Office, Tally

Operating Systems : Windows OS Family.

Educational Qualifications

**MBA** : MBA with specialization in MARKETING & HR from Sri Vani School of Management, Chevuturu in the year 2012-2014.

**B.Com** : Bachelor of Commerce from Nalanda degree and PG College, Vijayawada in the years 2009-2012.

**Inter** : Intermediate in C.E.C from S.V.R.G Jr College, Mylavaram in the years 2007-2009.

**SSC** : Completed Schooling from Vivekananda Public School.

**WORK EXPIERENCE: 2 years**

FIRST SOURCE (MNC): AGENT MAR 10, 2016 – FEB 15 2017.

CHEMIC LIFE SCIENCES: JR ACCOUNTANT APR 05 2017 – DEC 20 2017

VINDYA ORGANIC PVT LTD: JR ACCOUNTANT MAR 01 2018- AUG 25 2018

THINKWIDE SOLUTIONS : WORKING

Skills

* Effective communication skills.
* Assertive Approach.
* Good convincing power.

Interests and Activities

**Include**

Travelling, Cricket and gardening.

Personal Information

* Date of Birth : 13-09-1992.
* Father’s Name : S.CHANDRA SEKHARA RAO.
* Languages Known : TELUGU & ENGLISH. (S.THEJA.SWAROOP)