

## CHANDAN SINGH

### INFORMATION

#### Contact

#### Information:

Mobile: +91-7980758630

#### Present address

19/1 ferry ghat road  
P.O--  
BARRACKPORE  
Dist-24pgs(n)  
W.B

#### E.mail-id

Ck9231911432@g  
mail.com

#### Personal Data:

DOB : 29<sup>th</sup> April  
1987

Sex : Male

Nationality  
:Indian

#### Languages

#### Known:

English, Hindi,  
Bengali, Bhojpuri

#### Preferences:

Location: ---  
Anywhere In  
India

### OBJECTIVE

To get my career as a marketing professional & then to build upon my knowledge, skills & competencies with hard work, dedication & perseverance which can surely prove my worth as an asset to the Organization.

### PROFESSIONAL SKILLS

#### Cairon International Garment Company(2013 to 2015)

##### Designation=R.M

- Responsible to manage the New Client
- To organize and Conduct Investors meet. Help them to generate a high ROI
- Cross-sell products and services to both new as well as existing clients
- Updating customers on the changes of trends on the business landscape

#### Avkul marketing Pvt Ltd(2015 to 2017)

##### Designation= A.S.M(F.M.C.G)

- Recruitment Process
- Maintain Distribution channel activity
- Maintain the E.P.S & sales process

#### India Bulls Investment Advisory Ltd(Real Estate)

##### Senior Sales Manager( Nov 2017 ..... )B2C

My role was to manage (meeting HNI and ultra HNI for financial planning). Lead a team of 7 members and drive them to meet the sales targets given to them month on month along with meeting my own sales targets and generating revenue for the organization. Support the planning and implementation of sales and marketing strategies in order to meet. Company targets in the various residential (Real-estate sales) projects.

- Understanding of the real estate market and processes in the life cycle of Real Estate transaction.
- Designing and implementing of sales strategies for targeted revenue.
- Following up the sales proposals and deliver monthly precise and up to date sales reports.
- New lead generation for creating pipeline of prospective customers.
- Completing sales targets from time to time for Real Estate Sales.
- Tie-up's with new developer houses in Kolkata.
- Organizing various events for sport booking and property carnivals.

### ACADEMIC RECORD

#### BACHELOR DEGREE(BCA)

LPU (Lovely Professional University)

Percentage Scored- 60%

#### 10+2(Intermediate)

HIMYATUL GHURBA HIGH SCHOOL

Percentage Scored- 50%

#### 10<sup>th</sup>

➤ HIMYATUL GHURBA HIGH SCHOOL

Percentage Scored- 63.6%

## COMPETENCIES

- Self-Controlled & Assertiveness.
- Ambitious and committed to excellence.
- Problem solving and ability to cope with pressure.
- Self-reliant & Adaptable.

## SKILLS AND ACHIEVEMENTS

- Skills
- Leadership skills.
  - Persuasiveness.
  - Listening skills.
  - Best Counselor of My Collage.

### Personal Detail:

- Father' Name     Sri Kashi nath singh
- Occupation     Teacher
- Languages     Hindi, English, Bengali,Bhojpuri
- Religion     Hindu
- Marital status     married
- Nationality     Indian

## OTHER ACTIVITIES AND ACHIEVEMENTS

- Captain of my school and college cricket team.
- Active player of the Under 10 & Under 15 cricket team for Siwan Dist.
- Organizer of various events in my school and college.
- Participant in Subhash Chandra show of Zee networks.
- Participated in NASSCOM business plan.
- Participant of Swach Sector-V initiative taken by UWSB.
- Active participation in cultural events held in our residential area.

## DECLARATION

I hereby declare that all the above information are true to the best of my knowledge and belief.

PLACE-

CHANDAN SINGH