Advait Khandekar

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SUPPLY CHAIN - PROCUREMENT - PROGRAM MANAGEMENT - CUSTOMER RELATIONS

Supply Chain Professional with experience across Locomotive, Aviation, Switchgear and Engineering industry. Spearheaded transformational initiatives for organization, leading Greenfield & Brownfield Plant set-up, Plant relocation, Plant closure, Supply chain materials strategies driving capabilities to Best-in-class global parameters. Extensive exposure to ERP implementation, vendor development, Quality assurance systems, managing interaction with RDSO, RITES and Supplier relations, executing to the company's vision.

AREAS OF EXPERTISE

- Supply Chain Management
- Plant set-up / Re-location / Exit
- ERP and ISO systems Implementation
- Lean, Six sigma & Digital tools
- Supplier Development & Supplier Quality
- P&L, Cost Outs & Supply Chain Risk Mitigation
- Customer relations
- Team Building and development
- Process / Resource Optimization
- EHS / Factory Regulatory compliance

CAREER HIGHLIGHTS

Greenfield set-up: Established Fulfillment team and processes for Locomotive plant for GE in Bihar. Built a team of 100+ members with multi location operations

Led Plant fulfillment at GE Chakan plant: Ensuring on-time fulfillment of material, meeting SCOT targets, inventory accuracy per GE Global standard. Servicing 5 Mfg. units from one warehouse handling more than 25000 item lines leveraging 45000 Sq. Ft Warehouse, with a turnover of \$1.0B

Transition & Integration: Re-location & Integration of GE Aviation Facility at Ranjangaon and GE Transportation Facility, Hyderabad, to GE Chakan, Pune.

International Markets: Successful approval and launch of Crompton Greaves products with Malaysian and Thai Railways for 23 product categories, worth \$1.0M in 2007/08

Systems Integration: Implemented Oracle inventory Module (GE Bihar), JD Edwards ERP Inventory module (GETS Bangalore). MR for Integrated Mgmt. systems (QMS, EMS & OHSAS) at GETS Hyderabad. Qualified as Internal Auditor for Envr. Mgmt. System 14001. Team lead for SAP implementation at Crompton Greaves

Fulfillment / Market development: Manufacturing Output at Crompton Greaves YOY growth rate of 80% from 2003 to 2006. Improvement in UPR by 3% in 12 months of responsibility, maintaining market share.

Vendor Qualification: Green Channel contractor development, Vendor rationalization

Inventory Control Tools – Improved inventory turns by 50%, while rationalizing team size by 40%, maintaining increasing output volumes YOY

EXPERIENCE SUMMARY

Progress Rail, A Caterpillar Company

(Aug 2018 onwards)

US based Manufacturer of Diesel Locomotives, Various Track & Signalling equipment for Railways application General Manager – Sourcing

- Localization of Fabrication, Castings, Forging and machined parts for in-country requirements and Global Sourcing from India for Loco parts to be from \$35M in 2018 to \$100M by 2021
- Driving Program support for Cost & Localization requirements for various Track equipments being launched in country under "Make in India" initiative.
- CAPEX Purchase for Diesel Loco Engine parts re-man and plant set-up at NOIDA.

General Electric (May 2008 - July 2018)

Part of GE plants which manufacture Turbo chargers, Locomotives, Aviation products, Oil & Gas parts and Railway Signalling systems in India

- <u>Head of Materials GE Diesel Locomotive Plant</u>: Leading Materials Program implementation, driving ERP and P&E set-up, establishing fulfilment processes and team building for the annual output of \$250M
- <u>Sr. Logistics Manager GE Wind Turbines & Aviation</u>: Ensuring on-time fulfillment of material, meeting SCOT targets, inventory accuracy per GE Global standard. Servicing 5 Mfg. units from one warehouse handling more than 25000 item lines leveraging 45000 Sq. Ft Warehouse, with a turnover of \$1.0B
- <u>Project Manager Plant Transition & Integration</u>: Relocation of Aviation facility (Ranjangaon) and Transportation systems (Hyderabad) to Pune facility. Ensuring un-interrupted Customer Fulfillment and Nil violation. Co-ordination across organization, ensuring regulatory compliance and Manpower transition, meeting organizational goals
- <u>Supply Chain Leader GE Transportation Systems</u>: Led the facility set-up and drove un-interrupted production since the inception in Feb 2010. Facility certified for ISO/EMS & OHSAS, with responsibility of MR. Established Material accounting system in absence of Oracle for monthly MIS. Led Oracle Implementation in MM and PP area. 100% on time delivery and inventory targets, co-ordinating Customer Interaction. Interaction with RITES / RDSO for Plant and product approval
- <u>Materials Manager GE Transportation Systems, Bangalore</u>: Vendor Dev. and Procurement of parts and implementation of ERP system. (JDE ERP System). Establishing Sourcing for Signaling Projects. Led cost saving projects thru' negotiations and multiple source development. Established contracts, terms for suppliers in view of project environment. Spearheaded Data migration, process documentation, coordination across team for JDE ERP system –Inventory module implementation

Crompton Greaves – Railway Signaling Division

(August 1990 - May 2008)

Manufacturing of Railway Signaling Equipment viz. D.C. miniature relays, Point machines, Dataloggers, Brushless DC Fans & ECC Panels.

• Country Marketing Head & SAP IT Implementation:

- Developed Domestic and Export market for existing and new products, Monitored debtors for profitability & sales and market trend forecasting. Also led Field Service team across India. US\$18
 Million 2007/08. Interaction with RDSO, RITES for product approvals
- Team Leader, implementation of SAP 4.7 Drove Process mapping, Data migration, MIS reporting, inventory control, vendor statistics and executive reports
- <u>Senior Manager Materials:</u> Cost and Monthly Procurement Planning for production, Inventory and Cost-Out Project, and Quality Assurance, while meeting quantitative commitments of supply on the assembly line.

- Purchase Value ~ \$10 Million in year 2005/06. Target monitoring, cost saving measures, inventory control tools (JIT, KANBAN) Kit purchases and issues to shop floor
- Utilization of SAP for procurement & inventory maintenance of material while up-grading the quality of supplied material and developing "Green Channel" sub-contractors.
- o Interaction with more than 120 Vendors handling 3500+ components to ensure committed output growing procurement from 3000 sets per month in 2001/2 to 15000 sets by 2005/6 per month.
- o Application of Six-Sigma tools for quality of components from vendors.
- Quality Assurance & Customer Support: Process control for the inspection of incoming material, validating
 the sub-contractors' processes, customer approvals, delivery status, and follow up. Instrumental in setting
 up in-process and final inspection process to drive assurance culture from inspection culture. Established
 FMA and defining quality checks. Led Onsite support for installation & commissioning of the equipment.

Volunteering & Community Service

Founding member: 'Jatra Trade Fair' – community fundraiser

Community Services (Marathi Social Group): Senior citizen support, hospitalization, and funeral support

Member: National Himalayan Trekking Program

Education and Training

Diploma in Mechanical Engineering (Honors), MP Board of Technical Education, Bhopal, MP in 1989 Trained as Internal Auditor by DNV for EMS14001

Trained for Compliance audit by GE internal Ombuds trainers

Personal

Date of Birth – 12th Oct, 1969 Languages Known – English, Hindi Marathi Holding Valid B1/B2 US Visa till 2027