

NIKHILESH DEB KANUNGO

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CARRER OBJECTIVE:

To work in an organization that appreciates innovativeness, demands analytical. Provide a challenging and performance driven environment and a wide spectrum of experience to grow and excel in my career. I aim to create meaningful contribution to the organization through my skill and abilities and to continuously improve on my professional knowledge and skill.

PROFESSIONAL SYNOPSIS

Result Oriented Professional possessing nearly 23 Years Experience in Career.

Hardworking, Competent & Efficient.

Smart, Dynamic & Talented to Play a Positive Role in a Challenging Environment.

Good Communicator with Excellent Presentation, Team management / Building & Motivation Skills.

EMPLOYMENT SCAN:

Name of the Company

Designation

Duration

*NCPW PVT LTD H .Q - GUWAHATI
Regional Manager
From feb2017 To TILL DATE*

Roles & Responsibilities

- *Ensure documentation of employment actions as per employment law and company policy.*
- *Ensure employees provide excellent customer service and handle complaints with professionalism.*
- *Determine extent and service quality levels by inspecting facilities.*
- *Secure long term client relationships by maintaining effective client relations*

Name of the Company

Region

Designation

Duration

*UnimarckPharma Based At Guwahati
Looking After Whole North-East*

*Regional Manager GUWAHATI HQ
From Nov 2011 To jan2017*

Roles & Responsibilities

- *Ensure documentation of employment actions as per employment law and company policy.*
- *Ensure employees provide excellent customer service and handle complaints with professionalism.*
- *Determine extent and service quality levels by inspecting facilities.*
- *Secure long term client relationships by maintaining effective client relations*

Name of the Company
Designation
Duration

Meyer Organics Pvt Ltd Based At Guwahati
Regional Manager
From 21 DEC 2010 TO OCT 2011

Roles & Responsibilities

- **Ensure documentation of employment actions as per employment law and company policy.**
- **Ensure employees provide excellent customer service and handle complaints with professionalism.**
- **Determine extent and service quality levels by inspecting facilities.**
- **Secure long term client relationships by maintaining effective client relations**

Name of the Company
Designation
Duration

UnimarckPharma (India) Ltd
Area Manager SILCHAR HQ
On 11SEP 2006 TO 20TH DEC 2010

Roles & Responsibilities

- **Develop sales and marketing strategies to drive sales growth in the assigned area.**
- **Develop and manage an efficient distribution network to improve sales performance.**
- **Manage the sales team for sales growth and revenue enhancement**
- **Conduct market research to understand competitors and market trends.**

Name of the Company
Designation
Duration

Mapra Laboratories (P) Ltd
Area Manager SILCHAR HQ
From 2nd JULY 2002 TO 10TH SEP 2006

Roles & Responsibilities

- **Develop sales and marketing strategies to drive sales growth in the assigned area.**
- **Develop and manage an efficient distribution network to improve sales performance.**
- **Manage the sales team for sales growth and revenue enhancement**
- **Conduct market research to understand competitors and market trends**

Name of the Company
Designation
Duration

Bayer Pharmaceuticals
Medical Representative SILCHAR HQ
On 1st DEC 2000 TO 30TH JUNE2002

Roles & Responsibilities

- **Check hospitals and health care facilities.**
- **Present on sales to multiple decision makers.**
- **Develop and nurture client relationships.**
- **Set up strong relationships with key decision makers.**
- **Manage current business and present new products.**
- **Function as sales representative to hospitals and surgery centers.**

Name of the Company
Designation
Duration

Concept Pharmaceuticals
Medical Representative SILCHAR HQ
11TH AUG1997 TO 30TH NOV 2000

Roles & Responsibilities

- **Check hospitals and health care facilities.**
- **Present on sales to multiple decision makers.**
- **Develop and nurture client relationships.**
- **Set up strong relationships with key decision makers.**
- **Manage current business and present new products.**
- **Function as sales representative to hospitals and surgery centers**

SCHOLASTICS:

1996 Completed B. Sc. from Assam University, Silchar
1993 Completed Higher Secondary (Bio Science) from AHSEC
1991 Completed HSLC from SEBA,

TECHNICAL SKILL

- ❖ Having Basic Knowledge In Computer
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STRENGTHS

- ✓ Good Communication Skill.
 - ✓ Smart, Dynamic & Challenging To Play A Positive Role In a Challenging Environment.
 - ✓ Sincere & Hardworking.
 - ✓ Comprehensive problem solving abilities.
 - ✓ Good Leadership Skills.
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PERSONAL DOSSIER:

Father's Name : Late Kripamoy Deb Kanungo.
Date of Birth : 1st sep 1975
Gender : Male
Address : C/O gourish chakraborty, R B enclave, 3rd floor, srikanta dutta path, odalbakra, guwahati
Languages : English, Assamese, Hindi & Bengali

Declaration - I hereby declare that all the Information Furnished Above are true to the best of my Knowledge.

Date:

NIKHILESH DEB KANUNGO

Place: GUWAHATI
Kanungo)

(Nikhilesh Deb



