

Resume

Name: Suraj Salunkhe

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Objective-

- Manage banking corporation as Sales Executive to increase banking growth.

Academic Credentials

Degree	Year of Passing	Institute	Board/University	Specialization	Percentage	Class
M.S.C	Appering	Dy.patil college of art commerce and	Savitribai phule pune university	Computer Science	-	-
B.C.S	2016-17	Sangola college sangola	University Of solapur	Computer Science	63.66%	First class
H.S.C.	2012-13	New English school & jr.college sangola	Maharashtra Board	Science	45.13%	Second Class
S.S.C	2010-11	Svm prashala sangola	Maharashtra Board	-	52.53%	second class

Experience

Sales Executive

9/11/2019-present

HDB Financial Services Limited

- Attained existing client financial targets and generated new client base.
- Achieved monthly revenue targets.
- Provided accurate revenue forecasts to sales manager on a weekly basis.
- Sourced leads and cold-called to promote the products, and regularly visited both New and existing customers to discuss requirement negotiate terms and maximize Business opportunities.

Skills

- Strong communication and interpersonal skills.
- Good experience in banking sales.
- Exceptional organizational and presentation skill.
- Built and retained long-term relationship with customer.
- Quick Learner.

Knowledge

- CASA
- Credit Card
- Personal loan
- Swap machine
- Finance

Interest

- Playing Cricket
- Listening music
- Internet surfing

Personal Information

Date Of Birth	14-02-1996
Languages Known	Marathi, Hindi, English
Gender	Male
Marital Status	Single
Hobbies	Playing video games ,playing football
Strength	Honest, Hard-Work.
Address	At- House no- C-2/14 Chavan nagar dhankawadi road near amrateshwar ganesh temple pune-411043

Declaration:

I here by declare that the above written particulars are to the best of my knowledge and belief.

Date:

Place:

(Mr.Salunkhe Suraj Ravsaheb)