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| **Kamal Kant Sharma**    **Head - IT Operations**  **Location Preference: PAN India & Overseas**  [kamalkajal2001@gmail.com](mailto:kamalkajal2001@gmail.com)  +919881734746/9168075154 | |
| **Profile Summary**   * Enterprising IT Professional with **over 18+ years of experience across a range of IT Operations including digitalization and implementation of ERP (Oracle r12, Apps & TERMS, SAP Analysis), O365, Communication Tools, IT Security, IT Compliance, IT Risk & Mitigation with High Availability of IT equipment’s/ resources, IT Budget planning & control, IT Long Terms Strategy & IT MIS.** * **Presently associated with Track Components Ltd, as Corporate Head-IT.** * Oversee all aspects of the design and deployment of corporate information systems. * Direct operations for complex and advanced Information Technology environment. * Handle all recruiting and hiring of upper and mid-level Information Systems managers, systems engineers and developers * Manage all departmental information technology projects and work with Project Managers on goal attainment * Design information architecture with full responsibility for systems security and business continuity * Research, negotiate and prepare IT consulting contracts for third party applications * Responsible for identifying engagement expansion / revenue opportunities within an account and develop long term relationships with senior client managers * Manage client/vendor relationships (expectations, communications, negotiations, escalation, feedback, etc). Build, develop, and grow any business relationships vital to the success of the project * Spearheaded internal pilot manufacturing for next generation advanced packaging with an aggressive technology scaling, structural cost reduction target, ambitious licensing and technology transfer goals. * Productized several industry leading technologies in the areas of heterogeneous integration, connectivity, FPGAs and HDI Packaging for mobile applications. * Manage factory operation, CapEx, procurement, certifications, virtual line manufacturing and first of a kind tool development. * Focus organization on creation of new revenue streams and sustained profitability in a competitive business. * Assisted in developing and executing a five-year strategy to cut spending by 50% and structural cost by 30%, grow supply chain by 30% and improve ROI/ROE enabling aggressive affordability targets across products * Led a corporate-wide team to advance the competitive positioning of microelectronics packaging business. * Devised a new strategy based on increased utilization, development of lower-cost technologies, updated certification methodologies, accelerated commercialization schedule and improved allocations. * Grew foundry back-end business, winning multiple strategic contracts with global ASIC and CE customers. * Oversaw both turnkey and OSAT PAT deals with industry leading solutions. * Revamped key collaboration contracts and established strategic new ones throughout the supply chain. * Increased ROI, ensured business continuities and built the specialized third-party partnerships that support long-term investment, profitability and collaboration. * Managed end-to-end barcode implementation in ERP with vendor portal for EDI/ASN and Oracle Barcode implementation. * Digitized product lines from **analog to digital** by implementing software & equipment; also drove the **digitalization of** Quality-LAB, SIR & Calibration 100% on cloud. * Administered and drove **IT & Data Security implementation in the Organization through Firewall, Domain, Antivirus, protection of Admin access & USB access, Full HDD encryption & DLP (Data leakage prevention).** * Extended leadership and technology inputs on **key initiatives that had an impact to selling, enable insights and decision-making, as well as improve efficiency of organization.** * Strategized and **executed a number of key business initiatives which made Technology the “Core” of these critical business initiatives.** * Established a responsive BT organization that constantly delivers results by aligning technology initiatives with business goals, with substantial improvement to service delivery, standardization, and business/systems performance | |
| **Career Timeline** | |
| **Cummins Generator Technology Pvt. Ltd (MNC)**  **Track Components Ltd, Gurgaon**  **Mawai Infotech Limited (IT Company)**  Feb’08 – Nov’15  Since May’17  Jan’16 – Apr’17  Nov’01 – Aug’05  Aug’05 – Feb’08  **Minda SAI Limited, Pune**  **Member-IT, Minda Huf Limited, Noida** | |
| **Core Competencies** | |  |  | | --- | --- | | IT Strategic Planning | Business Transformation | |  |  | | Change Management (IT Implementations) | IT Budgeting & Execution | |  |  | | Business IT Technology Management | Process Automation & Excellence | | IT Operations & Digitization    Leadership and Management    Practices/Delivery Management    Supplier Management | ERP Implementation & Support    IT Audits & Compliances  Project/Program Management  Data Security and Management | |
| **Organizational Experience**  **Since May’17 with Track Components Ltd, Gurgaon**  **Growth Path:**  May’17 – Dec’17 : Head IT Plant  Jan’18 – Nov’18 : Head IT Plants & Sr. Program Manager & Head - IT Strategy Planning  Since Nov’18 : Corporate Head-IT (CIO)  **Key Result Areas:**   * Spearheading IT operations & driving initiatives towards improvement; administering budgetary planning & control * Steering ERP (Oracle, SAP Custom Application, PLM) process improvement and leading Oracle ERP roll-out in new upcoming plants / businesses as per requirements; heading VC implementation and Oracle WM & DMS implementation * Administering Messaging & Collaboration (GAPPS) solution * Leading a team of IT professionals towards maintaining huge IT setup inclusive of business-critical systems * Directing customized/ specific business requirement, planning and development & respective project costing * Extending Post Go-Live support, optimizing application enhancements and process / report customization * Assisting majorly in the formulation of long-term IT strategies across the group IT * Steering LAN, WAN(VPN/MPLS), ILL, Multiple ISP’s & all IT connectivity to ensure high availability of IT services * Controlling operations pertaining to IT & Data Security implementation and assuring availability of all IT services inclusive of ERP, Oracle Server’s, Virtualization using V-Centre/ Hyper-V * Shouldering the responsibility of software legalization & compliance across the group * Conducting IT surveys and generating feedback to enhance IT services and policies   **Highlights:**   * Led the entire ERP Setup inclusive of functional & IT operations, ERP implementation across legal entities and VC & CISCO-WebEx implementation & stabilization * Led O365 project for more than 13000 users as Country Program Head for India. * Led team of 64 Ambassador for o365. Coordination with International top management. * Drove manufacturing process automation in coordination with the committee; headed digitization and end-to-end barcode implementation * Contributed as a member of Group-IT committee with GCEO, GCFO, GCIO & CEO’s to standardize IT operations * Extended suggestions as Technical & Functional Advisory for Cummins DBU and Filtration, Germany, * Provided ERP (Oracle & Developer) & BI tool (ODBMS View) implementation & post implementation support; led PDM implementation for the Design Department * Headed Auto-DX system implementation with SAP (integrated ERP with customer ERP’s for different automated activities like ASN, Customer-GRN, Quality, Payments, Orders, Changes Orders) * Steered the automation & deployment of auto user data backup system in MCL, MMSL, MAEPL & other businesses * Played a pivotal role in the finalization of Business Blue Print (BBP) for SAP process change/ implementation/ roll-out   **Process Enhancements**   * Reduced the cost by **$173K** for IT expenses in 5 years by implementing Six Sigma methodology * Achieved 8% improvement in weekly production capacity by integrating SCADA technology in plants * Decreased the daily issues by 7% by implementing ITPM methodology in plants on the use of handheld devices and bar codes   **Awards and Appreciations**   * Received recognition for over **17 projects** * Attained recognition in United Kingdom (STAMFORD) for Project ERP implementation and global tools, Key Achiever Award by Global senior management   **Previous Experience**  **Nov’01 – Nov’16 with Minda Group, Cummins Group (MNC) & Mawai Infotech Limited**  **Growth Path:**  Jan’16 – Apr-17 : Project Head, Program Manager 🡪 SAP & Oracle ERP implementation.  Apr’13 – Nov-15 : Country Project Head, Program Manager 🡪 Power-Sweep (Infra) & O365-Microsoft Production Role Out  Jul’10 – Apr’13 : Head IT Plants 🡪 PLM, IT Operation, Project/Delivery Management, collaboration & ERP support, IT  Operations, Database migration  Feb’08 – Jun’10 : IT Plant Manager 🡪 ERP Implementation, CRM, PLM,  Aug’05 – Feb’08 : Dy. Manager IT (Level -VI) / as Head IT 🡪 IT Operation, Messaging-collaboration & ERP support.  **IT Skills**   * Operating Systems: MS-DOS, Windows’98, Windows NT 4.00, Windows Server 2003, Windows XP/ Vista, Win7, Win8 * DBMS: Dbase III Plus, FoxPro, Clipper, Oracle 7, 8, 8i, 9i, 10g, DB2 * GUI (Front-end): Oracle Developer 4.5 & 6i ( Forms & Reports), SAP * Office Suites : MS-Office – all versions & Open Office * Messaging: Google Messaging (GAPPS), Linux Q Mail, Mdaemon Mail Server, Microsoft Exchange * Backup Storage: CA (Backup Manager), NetVoult (BackBone/Dell) for SAP Center * Methodologies: Structured System Analysis & Design, Object Oriented Analysis & Design * Enterprise: Design, Development & Implementation of Oracle / D2K – Old ERP system, Project Management & Implementation of SAP   **Certifications**   * ITIL * Six Sigma Green Belt * ITPM & Project Management * PGDCA (Diploma in Computer Programming) from Capital Computers, Delhi * R & R - Roles & Responsibility Fixing of Each & Every Employee   **Academic Details**   * MBA-IT from Sikkim Manipal University * MCA from Deemed University * B.Com. from Shyam Lal College, Delhi, Delhi University   **Personal Details**  **Date of Birth : 5**th Apr 1976  **Address :** 1449/131, Durga Puri, ‘B’ Block, Street No-2, Loni Road, Delhi – 110093 | |
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**(Kamal Kant Sharma)**