

RESUME

GOKUL P

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CAREER OBJECTIVE:

To have challenging career in my life by that become a successful person and seeking responsible assignment in a career where the job demands challenging efforts and endless aggressive touch of innovative talents where professional skills will be the prime motive towards the success of personal and organizational goals.

EXPERIENCE:

- One year of experience in "APPCO MARKETING INDIA PVT LTD" as a "TRAINEE MANAGER" from AUG-2015 to SEP -2016
- Joined "EXIDE LIFE INSURANCE" as a ASST.MANAGER from OCT-2016 – JUN 2017
- Joined American Express as a Business Development Executive in Jan 2018 – Till date

Roles & Responsibilities

- Fixing up the Appointments to meet the customers and Closing the calls with complete documentations process
- Supporting the Existing customers End to End Queries and questions will be answered with respective solutions .
- Making a customer relationship support & Getting references from existing customers.
- Making Outbound calls from database and regular follow up with clients and upselling our additional services.
- Fixing up direct client meetings.

ABILITIES:

- Large work experience in the service industry with absolute customer orientation
- Great experience of sales over calls with enough exposure to the job challenges
- Excellent computer proficiency with ease in using MS Word, MS Excel and MS PowerPoint
- Great patience and persistence during the conversation with the customer
- Great convincing powers developed through complete knowledge of the product and the related fields

EDUCATIONAL QUALIFICATION:

- B.A(English lit)

In Madras University - 2010 - 13

Technical Proficiencies:

C, C++, Xml, MS Windows, Excel, Outlook, PowerPoint, & Word

Personal Details:

Father's name	:	V. Parthipan
Date of Birth	:	27.05.1991
Sex	:	Male
Marital Status	:	Married
Nationality	:	Indian
Hobbies	:	Reading Books, Listening music
Languages Known	:	Tamil & English.

DECLARATION:

I hereby certify that all the above mentioned information's are true and correct to the best of my knowledge and belief.