**CURRICULUM VITAE**

**RAHUL RAJURKAR**

**E-mail : rahulrajurkar1110@gmail.com**

**Mob. :- 9763211073**

**Objective**:-

Seeking a challenging position to utilize my skills and abilities in areas of Sales and Business Development, This offers a professional growth while being resourceful innovative and flexible.

**Overview**:-

* Building new relationship of retailer by sourcing new outlet, and maintain relationships with old retail customers to achieve referral business.
* An effective communicator with excellent relationship building and interpersonal skills, strong analytical, problem solving & organizational abilities. Posses a flexible attitude.

**Organizational Experience:-**

Since May'19 - Till Date

**Retail Hub Solution Ltd.- ( RAYMOND LTD.)**

**F.S.O.- Field Sales Officer.**

Area- Satara, Wardha, Gadchiroli & Yavatmal

Enroll retailers in LEAP Program through MIDAS App.

Coordinate between retailer and distributor.

From March'18 To April 19

**Pitambari Products Pvt ltd- ( Health Care Division)**

**S.D.O.- Sales Department in Officer.**

Area- Nagpur, Bhandara & Gondia

9 Distributer Handling for Nagpur.

Responsible for Primary & Secondary achievement.

From February’ 17 To February' 18

**MAYUR Industry Nagpur. – Sales Executive**

Area- Gadchiroli, Buldhana, Yavatmal & Raipur (CG).

Sales Promotion, Dealer & Distributor Handling.

From March’ 15 To February' 17

**Confidence Petroleum India Ltd (Go Gas) –Marketing Executive**

Developing channels to enable market penetrationand sales.

Helps for achieving target in designated areas.

From December’ 13 To March’15

**Coca-Cola– Superior Drinks Pvt. Ltd. Marketing Executive**

Handling Market penetration, merchandizing,Solving customers and outlet issues.

From June’ 09 To July’ 11

**Angel Broking – Franchise Smart Security Nagpur.**

Handling Back Office.

Deals in Equity.

**Academic Qualification:-**

1. **M.B.A. (Finance & Marketing)** From (Post Graduation in R.T.M. Nagpur University.) with **59.70%.**
2. **B. B. A (Finance)** From (Graduation in R.T.M. Nagpur University.) with **60.25%.**
3. **H.S.S.C. (XII)** From (Nagpur Division Board) in M C V C AUTOMOBILESwith **54.50%.**
4. **SSC. (X**) From (Nagpur Division Board) in **44.50%.**

**Behavioural Characteristic: -**

* Committed to quality and results.
* Responsible.
* Sincere in attitude.
* Excellent problem solving skills.

**Computer Knowledge: -**

* Basic Knowledge.
* AUTO – CAD in (2D- 3D)

**Personal Profile**: -

Name : Rahul Keshavrao Rajurkar

Date of Birth : 11th October 1986

Languages Known : English, Hindi and Marathi

Marital Status : Married

Permanent Address : Plot No.-36, Wakilpeth, Nagpur.

**Declaration :-**

I hereby declare that all the above furnished details are true and best of my knowledge.

**Place : Nagpur.**

**( Rahul K. Rajurkar )**

**Date** **:**