**Mohit Mishra**

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**Ph**: +918800655639

**Carrier Objective**

Looking for a challenging position in an organization, which provides me an opportunity to utilize my potentials and qualities to lead it towards growth and development.

**Education**

|  |  |  |
| --- | --- | --- |
| ***Degree/Certificate*** | ***Institute/School*** | ***year*** |
| BBA | Bharati Vidyapeeth Deemed University | 2014-2017 |
| Senior Secondary | Kamal Model senior secondary school, delhi/ CBSE | 2013 |
| Matriculation | Kamal Model senior secondary school, delhi/ CBSE | 2011 |

**Work Experience**

**Current Company**

**Company name: Maxbupa Health Insurance Corporate Limited(8Aug2019-still Continue**

**Project:** Maxbupa Health Insurance Corporate Limited

**Client:** MBHI

**Location:** Central Delhi, India

**Role:** Health Insurance Counselor

**Environment:** Corporate Dealing

**Responsibilities:**

1. Aware the Health Products to the corporate clients.
2. Direct deal with the customer for Health Insurance Product in direct selling.
3. Maintain the large customer portfolio and built relationship & providing all necessary information to them.
4. Establish relationship with the customer and generate new references for them
5. Organization visit for products presentation and sales promotion
6. Timely review my sales performance and always achieve my monthly targets
7. Focus on new business and maintain accurate records in tracker

**Company name: DEWAN HOUSING FAINANCE .LTD(24oct2018 to Ist April 19**

**Project:** DEWAN HOUSING FAINANCE LTD

**Client:** DHFL

**Location:** North Delhi, India

**Role:** RELATIONSHIP OFFICE

**Environment:** SAVINGS/INVESTMENT

**Responsibilities:**

1. Promote the products and give best service to the customer
2. Establishes relationship with the customer and generate new references for them
3. Organization visit for products presentation and sales promotion
4. Timely review my sales performance and always achieve my monthly targets
5. Focus on new business and maintain accurate records in DSR

**Company name: Hindustan Petroleum Corporation Limited(Ist Dec-2016 to 17 Sep 2018)**

**Project:** HPCL

**Client:** HPCL

**Location:** North Delhi, India

**Role:** Assistant Coordinator

**Environment:** Service Monitoring

**Responsibilities:**

1. Coordinate with Team.
2. Monitoring timely submission of Files.
3. Preparing training session for Vendor/retailer/distributor
4. Coordination with Agency and Ensuring data entry is done on same day of Location
5. Coordination with Agency and Ensuring that Complete Beat Plan is followed and Caf Collection is done from all Channels on Daily Basis.

**Responsibilities:**

**1 Provide Customer Service.**

**2 Resolve customers query.**

**Personal Details**

**Name:** Mohit Mishra

**Father’s Name:** SH. Rakesh Mishra

**Date of Birth:** 02/07/1996

**Sex:** Male

**Nationality:** Indian

**Address:** N-3/24 Dk Road Mohan garden Uttam Nagar New Delhi-110059