**VINOD GUPTA**

Flat no 1001, Bldg. No. M13, Valley Shilp Chs,

Sec-36, Kharghar

Navi Mumbai-410206. **Email:- vinodgupta011984@gmail.com**

#  **Business Expirience:-**

**12. Rajaram Rameshchandra Agency**

**Jan 2020 To Till Date**

**Address:- Suriyawan Bazar**

**Dist Bhadohi, Uttar Pradesh**

**Pin code 221404**

**Work Role:- Sales Manager (FMCG**)

Maintaining All stock And Deal Distributor

To Take orders And Supply Products Timely**.**

Also Look Collection part of Goods

**11. Bhagyalaxmi Imitation Jewellery**

## **Oct 2017 To To December 2019**

**Add:-**Shop No.49/A, Mohatta Market, Near Manish Market, Mumbai.

 **Business :-**Whole Sale & Retail

 **10.** Organization **:- Indusind Bank Ltd.**

 Designation :- Relationship Manager

 Department :- GBG

 Tenure :- 29-Jan-2016 To 28-May-2017

**JOB PROFILE** :-

* To meet State Government Bodies For Banking Facility With Indusind Bank
* Find New & Old Trust ,Association,Club For Start New Banking Relation With Indusind Bank
* To Give Service Existing Tasc Customer For Batter Relationship
* Also Sale Bank Cross Products Life insurance, General Insurance
* LAP, HL, Credit Card, Business Loan

  **9.** Organization **:- Trade Wing Tax Expert Ltd**

 Designation :- Manager

 Department :- Marketing

 Tenure :- 20-Sep-2015 To 28-Jan-2016

**JOB PROFILE** :-

 Meet New Customer To require Taxation Problem solution

 . Find customer who Require establish New Firm Or Company

 Or Trust

 . Meet Existing Customer To help New Taxation Document

 Or Tax Related Query

 **8.** Organization **:- Indusind Bank Ltd**

 Designation :- Asst. Manager

 Department :- CASA, LAP,HL, Credit Cards,

 Trade Accounts

 Tenure :- 07-Jan-2013 To 15-Sep-2015

**JOB PROFILE** :-

* Opening current a/c for Indusind Bank.
* Premium Current Account acquisition from various sectors like Traders, Manufacturers, Exporters & Importers.
* Revenue generation through different Banking Products like Loan Against Property, Trade accounts, Home loans, Credit cards.

  **7**. Organization **:- ICICI Bank Ltd.**

 Designation :- Sales Officer

 Department :- CASA

 Tenure :- 04-Aug-2010 to 28-Dec-2012

**JOB PROFILE** :-

* Opening current a/c and Saving a/c for icici Bank.
* Saving a/c acquisition From Individual Or Society, Club, Trust
* Current Account acquisition from various sectors like Traders, Manufacturers, Exporters & Importers.
* Giving field training to new team members.
* Generating leads for other products of the bank..

 **6.**  Organization **:- Dhanlaxmi Bank Ltd.**

 Designation :- Sales Executive

 Department :- CASA

 Tenure :- 27-Jan-2010 To 25-Jun-2010

* Current Account acquisition from various sectors like Traders, Manufacturers, Exporters & Importers.
* Saving a/c acquisition From Individual Or Society, Club, Trust

  **5.** Organization **:- Axis Sales Ltd**

 Designation :- Senior Business Executive Sales

 Department :- Home Loan Open Market

 Tenure :- 10- Sep-2009 To 18- Jan-2010

**JOB PROFILE:-**

* Souring Open Market Customer and Also use References For HL
* Do APF Reputed Builders Under Construction Projects
* Tie-up New Builders And Franchisees wo Give HL Customer File.

 **4**. Organization **:- Bharti AXA Lif Insurance**

 Designation :- Financial Advisor

 Department :- Direct Sales

 Tenure :- 12- Aug-2008 To 08- Sep-2009

**JOB PROFILE** :-

* As per customer Requirement Suggests Our Best Products
* Sales Life Insurance On Leads

 **3.**  Organization **:- IndiaInfoline**

 Designation :- Asst. Relationship Manager

 Department :- Share Broking

 Tenure :- 15-Dec-2007 To 30- Jun-2008

**JOB PROFILE** :-

* Acquisition New Customers Share Trading Accounts
* Trading on BSE Bolt and NSE Stock market

 **2.** Organization :- **HDFC BANK LTD**

 Designation :- Sr. Sales executives.

 Department :- CASA (Acquisition Saving a/c)

 Tenure :- 04-Dec-2006 To 30-Nov-2007

 **1.**  Organization **:- RKPL(Citi Bank Card)**

 Designation :- Sales executives.

 Department :- Credit Card

 Tenure :- Dec-2005 To Dec-2006

**JOB PROFILE** :-

* Source New Credit Card
* Giving field training to new team members

**EDUCATIONAL QUALIFICATION** :-

|  |  |  |  |
| --- | --- | --- | --- |
| NAME OF EXAM. | BOARD/UNIVERSITY | YEAR | GRADE |
| S.S.C. | Mumbai | March-1999 | 1st |
| INTERMEDIATE | U.P. | Mar-2001 | 3rd |
| B.A. | V.B.S. Purvanchal University (Jaunpur U.P) | Mar-2005 | 2nd |

**PERSONAL DETAILS** :-

Date of Birth :- 1st July, 1984

Gender :- Male

Marital Status :- Married

Language’s Known :- English, Hindi, Marathi

Hobbies :- Playing Cricket, Chess & Traveling Etc.

Contact No :-**09004906119**

**REFERENCES** :-

1)

2)

**Date :-**

**Place :- (VINOD GUPTA)**