

## VIGNESH BALAMURUGAN B

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### PROFILE SUMMARY

To have a growth oriented and challenging career, where I can contribute my knowledge and skills to the organization and enhance my experience through continuous learning and teamwork.

### EXPERIENCE SUMMARY

- Admirable experience in medical product field.
- Assess clients needs and present suitable promoted products.
- Cooperate with and persuade targeted doctors to prescribe our products utilizing effective selling skills and performing cost-benefit analysis.
- Able to build and maintain positive working relationships with medical staff and support administrative staff.
- Keep detailed records of all contacts.
- Exceptional ability to reach, and if possible exceed, annual sales targets.
- Won new customers, as well as developing long-term relationships with existing ones.
- Monitor and analyze data and market conditions to identify competitive advantage.
- Develop strategies for increasing opportunities to meet and talk to contacts in the medical and healthcare sector.

### CAREER SUMMARY

**Company Name:** Peace Life Science, Tirunelveli.

**Designation:** Medical Representative.

**Experience:** 2 Year 8 Months.

**Duration:** March 2017 to November 2019

## **PROFESSIONAL QUALIFICATION**

- B.E (Mechanical Engineering) in Raja College of Engineering and Technology, under Anna University, Chennai with 7.00 CGPA in academic year 2013-2016.
- DMECH in Naga Siva Polytechnic College, under Anna University, Chennai with 80.00 percentage in academic year 2010-2013.

## **ACADEMIC QUALIFICATION**

SSLC – (State Board) in 2010 with 75%.

## **PROJECT**

### **DESIGN AND FABRICATION OF BLADELESS WIND TURBINE**

Duration : 2016                      Team Size: 3                      Domain : Renewable energy

The main purpose of this project is to gain electrical energy by vibration of structure.

### **CERTIFICATION COURSE**

- Completed **Autocad & Mastercam** course on Hitech, Madurai, 2013.
- Completed **CNC program** course on Hitech, Madurai, 2013.

### **NON-TECHNICAL EXPERIENCE**

- MS office,
- Photoshop.

### **AREA OF INTEREST**

- Marketing,
- Design,
- Quality.

### **STRENGTHS**

- A good team player and analytical skills.
- Good problem solving skills.
- Good client interaction skills.

### **HOBBIES**

- Listening Hindi Songs,
- Playing Cricket.

## **PERSONAL DETAILS**

Father's Name : A.Balasubramanian  
Mother's Name : B.Jeyanthi  
Marital status : Single  
Date of birth : 27/01/1995  
Gender : Male  
Residential Address : 5/1752, Sourashtrapuram 12<sup>th</sup> street, Jabar pattarai  
backside, Managiri, Alavandan,  
Gandhi nagar (ma), Madurai – 625020.  
Nationality : Indian  
Languages known : Tamil, English  
Willing to relocate : Yes

## **DECLARATION**

I hereby affirm that the above information given by me is true to the best of my knowledge and belief.



Yours sincerely

**[VIGNESH BALAMURUGAN B]**