CURRICULUM VITAE

MAHESH MOHAN MESHRAM

Dhammadeep Nagar, Near Bhimshakti Buddha Vihar,

Dr Ambedkar Marg, Binaki Lay Out, Nagpur.

🕾Mobile No: 9373913024

🖷Email: iammahesh11@gmail.com

**Objective**

To provide full of my knowledge, experience and skills to the organization for which I am working. I would also like to develop and improve my skills by working in a team of dedicated mentors of an organization with an environment of continuous learning.

**Work Experience**

* Field Officer at TVS Credit Services Ltd since Jan 2020 to Currently working.

**Working Profile**

* Achievement of business with Retail executives plan targets in terms of volume growth, product mix and market share
* Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs .
* Proactive Responsibility for Dealer network management & expansion through Retail Executives
* Providing assistance to Dealer with financing norms and Product Financing
* Areas Development & Generate Business from Areas.
* Totally Field Work
* Soft Bucket Cases Recovery and Collection

**Work Experience**

* District Sales Manager Designate at Home Credit India Pvt Ltd since Oct 2016 to May 2019.

Duration: 2yr 7 months

**Working Profile**

* Achievement of business with Retail executives plan targets in terms of volume growth, product mix and market share
* Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs .
* Marketing Activity Planning with DSM at Potential Area and doing it with Team.
* Proactive Responsibility for Dealer network management & expansion through Retail Executives
* Providing assistance to Dealer with financing norms and Product Financing
* Areas Development & Generate Business from Areas.
* Team Leader, Team Handling Field work

**Work Experience**

* Manager at SHAKTI COMMERCIAL WORKS PVT.LTD.

Duration: 3 Year 02 Month (June 2013 to Aug 2016)

**Working Profile**

* Coordination and Supervision of staff under me.
* Cash Collection and Distribution of staff under me.
* Supervised machines maintenance of the company.
* Keep all data of the company expences.

**Work Experience**

* Supervision with NEW BOMBAY JABALPUR ROADWAYS.

Duration: - 5 Year 2 (Jan 2008 to Apr 2013).

**Working Profile**

* Coordination and supervision of the staff.
* Supervision of the Travels.
* All follow up taking and update all data.

**Academic Profile**

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **Examination** | **Institution** | **Marks Obtained** |
| 2016 | B.A | P.W.S COLLEGE, NAGPUR UNIVERSITY | 42.33 % |
| 2007 | Class XII, H.S.C | STATE BOARD PUNE | 57.67 % |
| 2005 | Class X, S.S.C. | STATE BOARD PUNE | 47.60 % |

Achievements

* Felicilation by Home Credit Finance regarding Mobile App Penetration in 2018.

**Technical Skills**

* MS-CIT
* Diploma in Computer Software (DCS)

**Skills & Attribute**

* Self-Motivated.
* Multitasking and Hardworking
* Confident & Responsible.
* Team Worker.
* Good Learner.

**Personal Details**

Name : Mahesh Mohan Meshram

Father Name : Mohan Meshram

Nationality : Indian

Religion : Buddhista

Marital Status : Unmarried

Gender : Male

Date of Birth : 29.Aug.1990

Languages Known : English, Hindi and Marathi

Category : SC

#### DECLARATION

I do hereby declare that the particulars of information and facts stated here in above are true, correct and complete to the best of my knowledge.

**DATE :**

**PLACE : NAGPUR MAHESH MOHAN MESHRAM**