RAKSHIT

|  |
| --- |
| SUPPLY CHAIN AND LOGISTICS MANAGEMENT |
| Industry Preference: Supply Chain and Logistics, E-commerce, Telecom IndustryLocation Preference: NA |
| PROFILE SUMMARY |



Mobile No: 9742558346 Email: girjirakshit@gmail.com

# SKILL SET

**Supply Chain Management**

**Telecom Management Material and Inventory Management**

**Vendor Management Logistics Management MRP**

**Demand Forecasting Data Analysis Negotiation**

 **Science & Technology**

* Basics of E-commerce
* Familiar with various aspects of E-commerce and Telecom
* Telecom sector

#  Supply Chain Management

* A result oriented professional 2years Experience with E-commerce.
* Good experience in Fresh Produce Domestic and Export Chain with Quality specifications and Documentations.
* Considerate thinking & Flexibility.
* Possess knowledge of MS tools like **Word, Excel - Pivot Table, VLOOKUP and PowerPoint.**
* Having worked on **ERP, CRM, NAVISION,SAP and SRM.**

|  |
| --- |
| PROFESSIONAL EXPERIENCE |
| From Dec 2017 to Present **QUADGEN WIRELESS SOLUTIONS(BSNL)** |
| **Executive SCM ( India)** |

Key Result Areas:

* + Supply Chain and Logistics Planning For BSNL
	+ Monthly Supply Chain review with higher management and Implement Process to make lean Supply Chain.
	+ Tracking and Resolving Supply chain Issue from Order (PO) - to- CASH Process.
	+ Buying the stocks from Vendors and Vendor negotiation.
	+ Checking Live Inventory and after getting good Result on AFR and QFR then taking appointments from the clients on regular basis & ensuring timely supply on the proper lead time.
	+ Updating ASN (Advance Shipping Note) on SRM Portal
	+ Prepare and analyses statistical & productivity reports; generate and share various reports with the Management.
	+ Communicating needs & objectives to managers & key personnel in logistics & distribution.
	+ Involved in the hiring, training, supervising and mentoring of supply chain staff.
	+ In-time intimation of critical matters to both my seniors and juniors to maintain a smoother supply chain.
	+ Maintain FIFO in DC operations by initiating, coordinating with company policies & procedures.
	+ Process and fulfill all orders received from clients and ensuring proper fulfillment within agreed lead time and also follow-up regarding invoices raised by invoice team within the specified time.
	+ Maintaining close relationships with warehousing team with clients & make a proper solution out of any issue arises.
	+ Negotiating with suppliers to minimize transportation costs.
	+ Managing Transportation cost and make and make vehicle planning as per route.

|  |
| --- |
| From Sept 2017-Nov 2018 Bookleey Pvt. Ltd. Bangalore |
| Supply chain Executive |

* Website end to end customer order management - order processing, confirmation, dispatch, returns & refunds.
* Manage online activity in relation to traffic acquisition, sales, conversion and a/b testing and reporting
* Develop and implement ecommerce strategy in order to improve website performance
* Work with developers to improve website speed
* Work with the marketing team or manage digital marketers in order to improve quality and traffic acquisition
* Research market in order to discover new trends and technologies in order to improve website performance
* Analyses various data in order to deliver data driven strategies in order to deliver top performance and achieve KPI
* Update product information and content on the website
* Understanding of order management/customer fulfilment in an e-commerce context
* Oversee digital marketing channels across PPC, SEO, Display, affiliates and email marketing and social media
* Develop content calendar and oversee website uploads and landing pages development
* Report on performance

|  |
| --- |
| EDUCATION (M.Tech. Food Supply Chain Management) |
| * Government Engg college, Haveri
 | 2013-2017 |
| B.Tech. Mechanocal |  |
| * Vidyaniketan pu college, Hubli
 | 2001-2013 |
| HSC (PCMB) |  |
| * St. Anna’s school Haveri
 | 2011 |
| SSC |  |
| PROFESSIONAL training |  |
|  Internship at VRL (Hubli) 2 Months |

# Project: Training Regarding the Logistics

* + Logistics Management- Route Planning, Route wise order allocation

**Achievement:** Establish Corrective action to **reducing logistics cost by 39%**

 IT SKILLS

* + Proficiency in MS Office (MS Visio, MS Word, MS Excel-Pivot table, VLOOKUP and MS PowerPoint).
	+ SAP Knowledge.
	+ Hands-on ERP, CRM, NAVISION

Personal Details

29th July 1995

Marital Status: Unmarried

Permanent Address: Basaveshwar nagar Haveri - 581110