CURRICULUM VITAE

**PERSONAL DETAILS - TAMILSELVAN E**

Residential Address : No 30 A I st street Narasimanaikanpalayam. -641031

Mobile : +91 824871-3014

Date of Birth : 16 June 1987

Nationality : Indian

Email id : tamilrks87@gmail.com

**CAREER OBJECTIVE**:

To use my communication and inter-personal skills and be a part of the booming industry so that I create a niche for myself in the organization.

**EDUCATION HISTORY:**

May 2005 - Aug 2008 **B COM (CA)**

Sri Ramakrishna Mission Vidyalaya College

 Of Arts and Science, Coimbatore. *Percentage -62%*

Jan 2004 – Nov 2005 **H.sc**

 Government High School, Karamadai. *Percentage -60%*

May 2002– Feb 2003 **SSLC**

 Government High School, Karamadai. *Percentage -53%*

**WORK EXPERIENCE:**

AUG-2019 TO FEB-2020 **RELIANCE SMART MONEY As Relationship Manager**

* Demat account & Cross selling Product
* Listening to consumer needs
* Manage marketing Budgets
* Loans
* Communicate with the rest of the company
* Coordinate efforts with those of the marketing partners of the company
* Help improve sales processes and customer
* Increase Corporate lead generation and customer engagement

 with email marketing.

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|  AUG 2017–APR 2018Nov 2008 – Jan 2017 | **FUTURE GENERALI INDIA LIFE INSURANCE CO. LTD** **As ( *Sales manager*)****Responsibilities and Achievements:*** Lead generation & Follow’s customer
* Activities ( Door step , Advertisement )
* Policy Renewal Details Foll0w’s
* Regular Goal sheet updating
* Agents meeting conducted weekly
* Door step marketing
* Follows customers prospects
* Monthly contest performance achieving
* Recruitment Agents ( IM ,IBM & AO MODULE)

**SS ASSOCIATES** *(****Sales manager****)* **Responsibilities and Achievements:*** Advertise new product for Online
* Track trends and monitor competition
* Direct & door step marketing
* Listening to consumer needs
* Manage marketing Budgets
* Communicate with the rest of the company
* Coordinate efforts with those of the marketing partners of the company
* Help improve sales processes and customer
* Increase Corporate lead generation and customer engagement with email marketing
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**JOB DESCRIPTION**:

* Detail-oriented, efficient and organized professional with extensive experience in Digital Marketing systems.
* Possess strong analytical and problem solving skills, with the ability to make well thought out decisions.
* Excellent written and verbal communication skills.
* Highly trustworthy, discreet and ethical.
* Resourceful in the completion of projects, effective at multi-tasking

**COMMUNITY INVOLVEMENT & RECOGNISED ACHIEVEMENTS:**

2005 - 2006 1st place in the Football Championships

2003 – 2006 TUCAS (Data’s Gathering For Our Product In our Project

2003 – 2007 College Campus In NSS Camp for Odanthurai, Mettupalayam.

**Computer Skills:**

* Microsoft XP applications (Word, Excel, Office, PowerPoint, Outlook, Access) – Advanced
* Microsoft Office Document Imaging and Scanning - Advanced
* Acrobat Reader 6.0 – Intermediate
* SQL Server 2005
* Operating System, windows XP & 7

**Language Skills:**

* To Read : Tamil & English
* To Write : Tamil & English
* To Speak : Tamil & English

**INTERESTS AND ACTIVITIES:**

* Tennis, Volleyball, Surfing Internet , Adobe Photoshop 7.0 basic

**DECLARATION**

I do hereby confirm that the information furnished above is true to the best of my knowledge and belief.

Place: Coimbatore **SIGNATURE**

Date: (E.Tamilselvan)