

RESUME

Swapnil Ramesh Jawalkar

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Carrier Objective

Intend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment.

Soft Skills	Computer Skills
<ul style="list-style-type: none">• Dedication• Leadership• Planning• Self & Quick Learner• Hard Working	<ul style="list-style-type: none">• Solid Works• Catia V5• Creo3.0• Auto Cad• SAP (PP & QA Module)• Microsoft Office

EDUCATION

EXAMINATION	BOARD/UNIVERSITY	PERCENTAGE	YEAR
BE	SGBAU, AMARAVATI	7.21/10	2013-14
DME	MSBTE	60.89 %	2010-11
S.S.C.	AMRAVATI	57.33 %	2005-06
MS-CIT	MKCL	60 %	2007

ACADEMIC PROJECT UNDERTAKEN

B.E Final Year Project: GAS RECOVERY MACHINE

B.E Final Year Seminar: SENSOTRONIC BRAKE CONTROL

D.M.E. Final Year Project: SOLAR OPERATED REVERSE OSMOSIS SYSTEM

D.M.E. Final Year Seminar: HOVERCRAFT

TECHNICAL SKILL

- Knowledge of Dummy to Parametric Modeling.
- Knowledge of Draft Analysis, Sketch Analysis.
- Preparing A-Surface, B-Surface, C-Surface from Styling Surface by using **CATIA V5**
- Knowledge about Robotics Programming, Installation, Calibration, Maintenance.
- Expert in Water Jet Programming
- Knowledge about Thermosetting/Thermoforming (Thermoplastic) processes.

ORGANISATIONAL EXPERIENCE

1) Hydropower Industries & Sales Kudalwadi Pune

Designation: Purchase & Sales Engineer

From- 01st November 2019 to Till Date

Key Responsibilities and Duties:

- Identifying & floating the enquiries to all approved/trail vendors with respect to approved Drawings, Specifications, QAPs & Deliveries.
- Quotation Comparison Sheet preparation of received quotations from the vendors.
- Determine that the facility has the machinery, components and supplies needed to efficiently and safely operate.
- Review any engineering changes that impact material or supplier, to adjust stocks accordingly.
- Preparation of Labor Charges Order for machining items.
- Follow up to meet targeted delivery schedule to achieve company's production & Sales goal.
- Negotiate sales agreements to purchase the required products by contracts to the vendors, and administer these contracts throughout the relationship.
- Collecting the invoices/bills raised by the vendors.
- Manages the entire acquisition process, from requisition, to purchase order, to product receipt, to payment.
- Negotiated best prices for various items than previous best of same products.
- Organize the formalities like GRN, Payment letter, co-ordinate Account dept & paying the vendor as per PO payment terms.

2) Godrej Properties LTD, Pune

Designation: Sales Executive

From- 18th January 2019 to 26th October 2019

Key Responsibilities and Duties:

- Explaining about the project to customer at their location or at site.
- Taking Feedback from customer regularly.
- Involving in corporate activity as well as branding of Godrej.
- Worked to join ACP (Alternate Channel Partner) in Organization.
- Taking Follow-Up from ACP
- Involving in Society Activation, Road show, ACP meet.

3) Symmetric Technology Pune

Designation: Design Engg

From 07th August 2017 to 01st Sep 2018

Key Responsibilities and Duties:

- Study & Analysis work order.
- Make Conceptual & Functional Design for Projects.
- Design machines as per work order in 3D.
- Ensure correct, accurate, cost effective BOM & 2d Drawings.
- Create Project Part Number for New Project.
- Preparing 2D drafting of components.
- Development of new concept for Special Purpose Machine including execution on Design, drawing, part evaluation
- Releasing 2D manufacturing drawing and assembly drawing for production.

Project Details

- Hydraulic Operated Car Parking Shed.
- Tourquing Machine
- Bolt Loosening Machine
- Air Blowing Station

3) Supreme Treone Pvt. Ltd. Ranjangaon, Pune. (TS16949 Company.)

Designation: Operation Engg. (Manufacturing, Water Jet Trimming line)

From 15th March 2015 to 01st August 2017

Key Responsibilities and Duties:

- Monthly production planning (Capacity planning).
- Monthly manpower requirement execution.
- Daily production planning according to Customer requirements & material availability.
- Process implementation for new a product.
- Experience in Material Handling Systems..
- Contribution in designing new manufacturing shop.
- Facilitator / mentor & Leader for continual improvements projects.
- Handling of customer complaints & preparation, execution as well as review of its action plan.

STRENGTH

- Willing to take extra responsibilities to get the work done.
- Quick study enjoys new challenges.
- I like to make something new from zero level giving a wide and sufficient scope to prove my ability and skills.

PERSONAL PROFILE

- Name : Swapnil Ramesh Jawalkar
- Father's Name : Ramesh D. Jawalkar
- Date of Birth : 17th OCT 1990
- Permanent Address : Gadge Nagar, Near Jijau B.Ed College,
Yavatmal-445001
- Marital Status : Unmarried
- Religion : Hindu
- Languages Known : English, Hindi, and Marathi.
- Hobbies : Playing Cricket, Listening Music.

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge and subject to verification.

Place :

Date :

SWAPNIL R. JAWALKAR