**CURRICULUM VITAE**

**HIMANSHU GUPTA**

**Khutar Road, Sharrafa Gali,**

**Gola Gokaran Nath,**

**Distt - . Lakhimpur-Kheri (262802)**

**Mob. No.- 7897002464**

**Email-Id** :- **himanshugupta.4002@gmail.com**

**Career Objective:-**

I am an optimistic and laborious. I want to achieve excellence in terms of my professional growth, knowledge, attitude, work ethics and life style. I am searching the platform to show all my skills and ability.

**Educational Qualification: -**

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| --- | --- | --- | --- |
| B.A. | Kanpur University | 2006 | Passed |
| Intermediate | UP Board | 2003 | Passed |
| High School | UP Board | 2000 | Passed |

**Computer Skills :-**

* Knowledge Of Computer Hardware.
* Basic knowledge of M.S. office .
* Knowledge of Banking Products .
* Knowledge of KYC

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**Basic Knowledge :-**

* Team work with management.
* Basic knowledge of banking & Finance .
* Life Insurance & General Insurance.
* Banca Channel & Agency Channel.
* Login & Insurance .
* High Generated Revenue.
* Focused on Persistency.
* Provide Good Services.
* Leads Generation from CASA.
* Selling Third Party Products.

**Work Experience :-**

* **Allahabad UP Garmin Bank,** Lakhimpur Working With Bancaassurance Channel of **Bajaj Allianz Life Insurance Co. Ltd** as a Senior Sales Executive from July 2010 to Jan.2017 .
* **Government Education Project** Working with **Utter Pradesh Skill Development Mission** as a Center Coordinator to Trainer & Center Manager from Jan 2017 - May 2019.
* **PNB Bank** Working with Bancaassurance Channel of **PNB Metlife Insurance** **Co. Ltd** as a Relationship Manager from June 2019 to 28 Feb 2020.
* **Indian Bank** Working with Bancaassurance Channel of **SBI Life Insurance Co. Ltd** as a Business Development Manager from 02 Mar 2020 to till Now.
* **Achiev**ements & Awards :-
* Promotion Achievement From Bajaj Allianz Life Insurance Limited Company, first Junior Sales Executive to Sales Executive in 2013 & then Sales Executive to Senior Sales Executive in 2015 .
* Renewal Achievement 80% to 95% Every Year .
* 75% Placement Achievement 2018 in UPSDM .
* Revenue Generation for the BANK from New Business and Renewal Premium Collection.
* Protected Bank Loans Amount & HNI Customers .

**Personal Information: -**

Father’s Name : Late. S.C.Gupta

Date of Birth : 05-Mar-1986

Nationality : Indian

Marital Status : Married

Gender : Male

Language Known : English & Hindi

Category : General

**INTERESTS & ACTIVITIES: -**

* Team Handling & Sales Marketing
* Bancaassurance Channel in Life Insurance Company
* Agency Channel in Life Insurance Company.
* Banking & Finance company.
* Build up Relationship with our Customers.

**DECLARATION: -**

I hereby affirm that the information in this document is accurate and true to the best of my knowledge.

**Date………………**

**Place……………...**  **(Himanshu Gupta)**