

CURRICULUM VITAE

SUMOIL ANSARI

496/8, South Islamabad Meerut

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Career Objective

Looking for an entry into a world class highly professional management with competitive environment, where I can use my knowledge and extensive skills to produce maximum result.

Strengths

- Adaptable nature.
- Willingness to learn new skills and concepts.
- Positive Attitude.
- Self Confidence.

Hobbies

- Playing Sports.
- Listening Music.
- Interacting with people.
- Surfing Internet.

Interpersonal Skills:

- Excellent written and verbal communication skills and ability to work as a committed leader member.
- Self-motivated and energetic team player and proactive results driven professional.
- Exemplary presentation and communication skills (both written and spoken).
- Strong quantities and analytical skills.
- Basic knowledge of computer.
- Basic knowledge of computer hardware.

Experience:

Physic Pharmaceuticals: (March'2016 to August'2018)

- My work profile is to meet customers & provide information & key benefits of company products to the customers.
- Meet with stockiest & C&F for product availability & supply in my territory.
- Make strategy for best results in my territory.
- Co-ordinate with my manager for giving daily update of my daily achievements & daily plan.
- Making company products availability at reachable counters to customers.

Tata Motors LTD: (August'2018 to November 2019)

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- Responsible for the sales of all CV after sales product(AMC)for the assigned targets of the assigned territory.
- Overall responsibility of customer care processes related activities dealer management, on-field service delivery, spares management and warranty process like service claim.
- Responsible for all type of payments of the all dues/collection from the concerned CP's of the assigned territory.
- Implementation of all processes & systems related to addressing customer complaints in the field and measure of customer satisfaction related to dealer field service team.
- Follow up with the dealers & workshop manager for customer vehicles breakdown under service schemes.
- Maintain relationships with existing clients by providing support, information and recommending new schemes, recommending profit and service improvement.

IKON RETAIL PVT LTD: (November'2019 to Present)

- Communicating with upper management to develop strategic operations goals.
- Developing strategic long-range plans to achieve strategic objectives.
- Creating and managing the organization's fiscal operating and capital budget and expenses.
- Monitoring operational performance of both internal and external service providers.
- Maintaining the upkeep of store & ensuring the physical space is tidy and organized, along with managing employees and meeting performance goals.

Education:

- M.B.A from BDS Institute of Management affiliated to UPTU Noida 2015.
- Graduation (B.com) from C.C.S University Meerut 2013.
- Intermediate from U.P Board 2008.
- High school from U.P Board 2005.

Personal Details

Father Name: Zubair Ansari
Date of Birth: 1-May-1989
Languages Known: Hindi, English and Urdu
Gender: Male
Marital Status: Single
Nationality: Indian

Declaration

I hereby to confirm that all the information provided by me is true to best of my knowledge.

Date:
Place: Delhi

(SUMOIL ANSARI)