

# **SANJAY KUMAR**

#### SUPERVISION AND SALES OR MARKETING

## **PROFILE**

Recipient of Awards, Appreciation & Recognition at numerous occasions across the illustrious Academic & job career. • An effective communicator with relationship excellent management skills and strong analytical, problem solving & organizational abilities. • MBA (Marketing, HR) from DAVV Indore. Highly motivated, positive, consistent, goal-oriented and quick learner. • I get a Star performance Award from stellar company

#### PERSONAL DETAILS

#### **Birth date**

15-03-1986

## **Nationality**

INDIAN

# **Address**

B-426,SECTOR-4,JAYANT,DISTT SINGRAULI (M.P)

# **Marital status**

Married

# CONTACT



sanjaykumarrahi@gmail.com



08989841211

#### PROFESSIONAL EXPERIENCE

# Site Supervisor

**BGR-VPR CONSORTIUM** 

APRIL2018-TILL DATE

OB Removing work, Site Supervision, maintain Production

# **Operation Executive**

# TATA CONSULTANCY SERVICES (AMALGAMATED WITH CMC LTD.). KOLKATA, INDIA

Feb 2015 - Feb 2018

Operation and Data analytic work. Keep eye On-Line Monitoring Management. and making production report in real time.

## **Site Supervisor**

#### K.C.SHARMA & COMPANY PVT.LTD

Aug 2012 - Dec 2014

Collecting coal sample from CHP & Rail Rakes Supervision of NCL & NTPC Supervisor. • Responsible for timely completion of Work. • Handling product inventory at Site. • Preparation of total coal sample which is collected from previous day. • Responsible to sealed all sample and send to the lab.

#### **Sales Executive**

#### TWENTY FIRST CENTURY TECHNO PRODUCTS PVT.LTD

1Feb2011 -21 Feb 2012

Handling Retail / projects sales of OFFICE FURNITURE segment. • Handling product inventory at floor and VM of product • Responsible for execution of new product launches. • Developing new market. Or demand generation through Interaction with Architects/Civil Eng/Interior designer. • Responsible for achieving given Sales Targets. • Coordination between all the departments (Warehouse/Factory/Import/SCM). • Responsible for timely completion of projects. and Maintaining customer relation (Retail/Projects).

# **Business development executive**

# YOUTH INFOTECH INCORPORATION

1Nov 09 -20 Nov 2010

• Provide websites, web space, domain name, sub domain, pop up email, and infinite email ID. • Handling the team of 6 Lead Generators. • Time to time given Training to our team regarding our plan that is Dynamic and Static Websites. • Handling the whole Documentation work like filling form, checking form

# **EDUCATION**

# MBA (Marketing)

VINDHYA INSTITUTE OF TECHNOLOGY AND SCIENCE

2011

# B.C.A

COLLAGE OF COMPUTER AND COMMUNICATION JABALPUR

2003-2006

# **12th**

SHIVAJI HIGHER SECONDARY SCHOOL SINGRAULI

2002-2003

# 10th

SHIVAJI HIGHER SECONDARY SCHOOL SINGRAULI

2001-2002