# Eragamreddy Srinivasulu Reddy

Email: [srinuvasulu26@gmail.com](mailto:srinuvasulu26@gmail.com)

Phone: +91-9885323637

# OBJECTIVE

Contributing towards organizational goals and visions, by putting my best efforts to enrich the organizational growth which would help me in enhancing my skills and show case my talents at its best.

# CORE COMPETENCIES

* Having extensive knowledge in Administration, Configuration, Implementation, Lightning Experience and Support of Salesforce CRM/PAAS, Force.com
* Having good experience on Testing, Production Support and, and Implementation ofSFDC.
* Experience in Salesforce, CPQ, Triggers, Configuration, SOQL queries.
* Having good experience on Salesforce CPQ and Field Service Lightning.
* Extensively used Apex Data Loader in Data Migration Activities.
* Having experience Einstein bot and service cloud.
* Capable of rapidly learning new technologies and processes, and successfully applying them to projects and operations.

# WORK EXPERIENCE

## Internship as SFDC Consultant for three months in A5 Corp Bangalore.

## Working as SFDC Consultant from 1+ Years in A5 Corp Bangalore (Dec 2018 till May 2020)

## **COMPUTER PROFICIENCY AND TECHNICAL SKILLS**

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| Platform | Salesforce.com, Force.com, Salesforce CPQ. |
| Programming Skills | HTML, Apex, Visualforce |
| Database | SQL |

## **PROJECTS UNDERTAKEN**

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| --- | --- | --- |
| 1. | **Project Name** : Smart Drive Managed Services and Smart Drive Optimization | |
| **Role** | Salesforce Admin | |
| **Organization** | A5 Corp | |
| **Team Size** | 2 |  |

**Project Description**

As a team member,

* Worked on various Salesforce standard objects Accounts, Contacts, Leads, Opportunities.
* Created and configured Bundles and Products and Implemented Summary variables, Option constraints and Product rules for the bundles
* Created Formula Fields, Validation Rules for the flexibility and functionality of force platform application.
* Created Page Layouts, Search Layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Implemented various price rules to meet business requirements.
* Worked on Quote template to generate the quotes.
* Implemented Configuration attribute and custom actions and discount schedules.
* Implemented Workflow Rules, flow and Process Builders for Automation.
* Implemented sharing rules, Roles.
* Created Approval process.
* Worked on profiles and permission sets.
* Involved in Data migration tasks using data loader.

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| 2. | **Project Name** : myDevices | |
| **Role** | Salesforce Admin and Developer | |
| **Organization** | A5 Corp. | |
| **Team Size** | 5 |  |

**Project Description**

As a team member,

* Worked as a salesforce admin and was involved in Solution Designing, build, unit testing.
* Developed work flow rules and process builder and deployed using change set
* Worked on data loader to import the products and update the leads and contacts.
* Worked closely with the Business team to understand the requirement to enhance user experience and make application user friendly.
* Created Page Layouts, Search Layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Used Field Level Security​along with page layouts to manage access to certain fields.
* Created custom labels and custom settings.
* Involved creating the quote templates and record pages.
* Generated quote document using the conga template.
* Modifying existing Apex Classes and Triggers in accordance with changing requirements.
* Implemented quote template.
* Used inbound and outbound change sets to move the code from sandboxes to production environment.
* Implemented validation rules.

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| 3. | **Project Name** : Internal Project on Field Service Lightning | |
| **Organization** | A5 Corp | |
| **Team Size** | 5 |  |

**Project Description**

Implemented the field service lightning into the internal org and understood the field service lightning end to end in internal org.

As a team member,

* Worked on Set Up Field Service Lightning.
* Worked on Manage Work Orders for Field Service.
* Worked on Manage Service Resources, Service Crew Membership and Service Appointments.
* Worked on Work in the Dispatcher Console.
* Implemented and understood the field service lightning end to end in A5 internal org.

## **TRAINING PROGRAMS ATTENDED**

* **4 Day Training on Salesforce CPQ:**
* **Skills:** Salesforce CPQ Package
* Training conducted by salesforce for 4 full days on possibilities and features learning of Salesforce CPQ.
* **Provided Training on Salesforce and Salesforce CPQ:**

**Skills:** Salesforce CPQ Package and Salesforce Package.

## **ACADEMIC / EDUCATIONAL QUALIFICATIONS**

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| Degree/Examination | Board/University | Marks % | Year of Passing |
| B.tech | Vignan University, Guntur | 78% | 2018 |
| Intermediate | Narayana Junior College, Nellore | 91% | 2014 |
| SSC | Gopi Krishna High school, Proddatur | 8.2 CGPA | 2012 |

# PERSONAL DETAILS

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| Sex | Male |
| Marital Status | Single |
| Passport | Available |
| Languages | English and Telugu. |