# **Ashutosh Tripathi**



## Contact

#### Address:

House No. 450, Indralok Colony Kapoor Palace Street, Fatehpur Pakari, Shahzadpur, Akbarpur, District- Ambedkar Nagar Pin Code- 224122 State- Uttar Pradesh, India

### Phone:

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#### **Email:**

7300ashu@gmail.com

### Languages

English – Both written and verbal Hindi – Both written and verbal

#### Personal Info

DOB- 01 Jan 1992 Marital Status- Unmarried

# Objective

To apply my knowledge and academic learning to real world scenarios and get a global perspective in return and to learn and function effectively in an organization and be able to deliver to the bottom-line to constantly upgrade my knowledge and skills and make a difference in whatever I do. I'm looking forward to learn from all spheres of experience.

## Experience

From: September 2019 - February 2020

Currently working in 'E-DAC (Proelium Learning Solution Private Limited' as an Growth Partner.

- Manage all key accounts and high-profile customers and provide end to end services to them by establishing, maintaining relationship and retaining them throughout UP and parts of MP. Facilitated Completely accountable for taking care of all major aspects which includes but are not limited to teachers training, parents training, Classroom observations, program implementation, customer service and retention, data collection, cross selling and renewals of a premium curriculum company by EDAC.
- Conduct demos and provide per sales academic support to sales team members during entire sales process. Constantly coordinate with design team for updating the program material as per feedback received from the school.

From: November 2018 – September 2019

Worked in 'Mylestone (S. Chand Group Company) Education Initiative Private Limited' as an Academic Consultant (Senior Trainer).

- Intensely engage in teachers training with some of the best private schools on Books, Labs and Digital solutions Mylestone books, Resource Kits etc.
- Provided clarifications, suggestions and answers to Mylestone implementation related queries of the school and openly communicated issues & challenges in the schools.
- Closely engaged with teacher in transaction of modules developed by Mylestone. Managed and guided the team of 4-5 members as a senior trainer. And helped in building relationship with schools and retaining partnership with client schools – who were using our products.
- Facilitated training workshops and seminars for Teachers and Parents.
   Sometimes also mentoring them.
- Supported for the implementing the curriculum, Improving teacher's skill basis experiential learning curriculum & training modules.
- Facilitated in sales of Maths Book, Maths Lab and Science lab by highlighting their Academic value during the Demos.

From: July 2016 – October 2018

Worked in Azim Premji Foundation as an Associate Resource Person at Pithoragarh, Uttrakhand.

 My roles and responsibilities with the foundation include; designing and managing research project, conducting surveys, working with community, content designing and effective transaction and facilitation of subject specific and other different kind of educational sessions which include the subject matter, its pedagogy and its connection to the aims of education.

## **Skills**

### **Learning Ability and Skills:**

Willingness to learn, Ability to reflect and eager to grow.

Ability to work effectively and efficiently within a multilevel environment.

Quick to grasp on new ideas and effective implementation.

Strong written and editing skills, report writing.

Strong ability to complete paper work on time.

#### **Computer Skill:**

Excellent speed in English and Hindi (with Hindi tool)

Operating system- windows XP, 7 and 8.

Very proficient with MS Word, Excel and Power Point.

General skills in basic fundamental computer like: painting, drawing fundamental of internet and others.

#### Other Abilities:

Ability to travel extensively.

Sharp focus on execution and outcome orientation.

Flexible to different situations.

Strong time management and organizational skills.

## **Hobbies**

Traveling, writing: travelogue Poem, Songs Diary, Content writing, Reading books and inspirational stories, In sports: Badminton, Cricket, Chess.

- Apart from this I am also involved in providing school/college level classroom support for teachers and involved in liaising with government functionaries, stakeholders which thereby adds to my learning as well and gives me engage in academic and administrative dialogue with them, respectively.
- Involved in building District resource group of Mathematics, a pool of
  proactive government teachers selected from across the district who are
  motivated to usher a positive change in education quality within the district,
  with help of DIET functionaries.
- Have managed and mentored the team of 8-9 members at district level.
   Initiated, organized and implemented an instructional program to adapt the learning environment so that students feel encouraged to fulfill their academic potential.
- Involved in the module development of Mathematics for the content of primary and upper primary levels, which are being used for teacher professional development in across the country.
- Have Facilitated subject workshops for teachers to improve the content knowledge as well as new creative methods in the role of mathematics resource person.

### **Teaching/Coaching Experiences**

- Have 3 years' experience of teaching/coaching for B.Sc. and JEE foundation students in Gurukul Coaching-Sultanpur and in Pondicherry.
- For 1 year, deeply worked in collaboration with youth in Pondicherry for 'Why education is important and how it can be improved'.

## Education

## Post-Graduation: M. Sc. Mathematics

University: Pondicherry Central University, Puducherry- 2016

Percentage: 6.9 out of 10 (in CGPA) (73.11%)

Specialization: Linear Algebra, Abstract Algebra, Graph Theory, Complex Analysis,

Real Analysis, Topology.

### **Graduation: B. Sc. Mathematics and Physics**

University- Dr R M L A University, Faizabad, Uttar Pradesh- 2012

Specialization: Ordinary and Partial Differential Equations, Mathematical Analysis, Vector Calculus and Group Theory, Optics, Electronics Gates etc.

Higher Secondary (12th): R D J Inter College, Katehari, Ambedkar Nagar- 2008

Board- Uttar Pradesh Board, Percentage: 64.00%

Specialization: Mathematics, Physics, English, Chemistry, and Hindi

High School (10<sup>th</sup>): R D J Inter College, Katehari, Ambedkar Nagar- 2006

Board- Uttar Pradesh Board, Percentage: 73.00%

Specialization: Mathematics, Science, Social Science, English and Hindi

# Certifications/Achievements

- Certificate for completion of LaTeX Training from IIT Bombay.
- Sanankrit Gyan Pariksha with 96%.

## References

#### Mr. Rahul

Azim Premji Foundation for Development Address- Chittorgarh, Rajasthan Email- <u>6grrahul@gmail.com</u> Contact No- 7007359956/ 9598902759

### Mr. Varun Singh

Sr. Academic Consultant/Mentor Mylestone- Jaipur Contact- 9675043972 Email-varun.iiserm63@gmail.com

- One-year course of Advanced Diploma in Information Technology with A-Grade (70.77%) in July 2012 to June 2013 from Maharishi Dayanand Vocational Training Institute.
- Attend the "National Conference of Mathematics and its Applications" at Pondicherry University.
- Certificate for completion of Scilab Training from IIT Bombay.
- Freelance writing for not for profit including Write up, Poems and Articles.
- AIR 251 in IIT JAM 2014.
- Attended workshop on 'Differential Equation, Bifurcation and Chaos with Numerical Simulation in MATLAB" at Banaras Hindu University.
- Freelance writing for not for profit including Write up, Poems and Articles.
- Attended annual conference on 'Advancements in Mathematical Analysis and their Application' at Banaras Hindu University.

Date 03 Feb 2020 Place Bareilly (UP)